

## Scoring your Strategic Thinking Quotient

Each statement has a score, depending on your response. The scores are tabulated below. You would have to score each statement in turn. For example, if your response to Statement 1 was 3, then you scored 2 points for that statement. If your response to Statement 6 was 1, then you scored 4 points for that one.

SNo.	Statement	1	2	3	4
1.	When I have a problem, I just think of a solution and then move on to solving it.	4	3	2	1
2.	I like to imagine what it would be like if I had no problems and see what I can do in that situation	1	2	3	4
3.	I believe that our past actions are indicative of our future behavior	1	2	3	4
4.	Before I act, I will think about who will be affected by my actions and what would happen to them.	1	2	3	4
5.	I always relate what I am doing back to what I am trying to achieve	1	2	3	4
6.	I don't involve people outside our department / team when working on a project	4	3	2	1
7.	I like to put forward different reasons why something will work or not and see which is true	1	2	4	5
8.	I don't have a long-term vision at work. It is always just one fire-fight after another.	4	3	2	1
9.	Decisions should not vary. Once we commit ourselves, we must not allow it to change.	4	3	2	1
10.	I don't believe that we should spend all our time trying to connect the dots between different aspects of the situation.	4	3	2	1
11.	I get perturbed when the small things don't turn out as planned.	4	3	2	1
12.	Before I jump onto a solution, I try to come up with several key reasons why the situation is as it is	1	2	3	4
13.	I try to work towards a steady-state situation where I am confident things will move in a constant pace	4	3	2	1
14.	I make reasonable assumptions about what is happening to cause me to have a problem and I test to see if they are true.	1	2	3	4
15.	When I make decisions, I like to look at what has been done before and how that impacts on the future of things.	1	2	3	4
16.	It does not matter how I feel about what I do, it only matters what we will get out of it	4	3	2	1
17.	I try to see the impact of each action or decision I make before I make/take them	1	2	3	4
18.	I look to extend my value to my customers by looking out for ways to improve myself	1	2	3	4
19.	I usually think up different endings for my decision and see how it would impact everyone involved	1	2	3	4
20.	I always seek the underlying reasons for a decision	1	2	3	4

## How to interpret your scores

There are five bands of colours in the scoring template. The colours correspond to one strategic thinking element of the Lidtka Model. The elements are:

1, 4, 10, 17	Applying systems thinking
5, 11, 16, 20	Focusing on intent
2, 6, 13, 18	Seizing on intellectual opportunism
3, 8, 9, 15	Thinking in time
7, 12, 14, 19	Being hypothesis-driven

Total up your scores for each element. This will inform you of your preferred thinking in this element of strategic thinking.

Note, there is no preferred score, or best score, or mean score. Each total is meant to show you how well you tend to apply that element of strategic thinking and also points to the areas you might like to focus on in furthering your strategic thinking abilities.

If you have any questions to the scoring or the statements, please direct them to [enquiries@aitrainingconsulting.com](mailto:enquiries@aitrainingconsulting.com).

Thank you.