

## VP Treasurer Report 6/5/2019 Wyoming REALTORS®

Max Minnick

The Midyear meetings in DC were very well attended with reportedly over 11,000 Realtor members in attendance. The biggest news of the conference was the attendance of President Donald Trump. Regardless of your political affiliation or your personal views on him, what an honor to our association, to have the sitting United States President speak to our group. Since they canceled all the other meetings for that afternoon I was able to attend. And he delivered a great speech.



Some of the hot topics I heard in the meetings and the halls were;

What to do about pocket listings? (listings held off MLS for one reason or another) Each MLS seems to handle this differently and there was no consensus about what is the right way. This was a pretty heated discussion, opinions ranged from It is the Brokers listing they can do what they want, to they are a member of the MLS and that agreement says they have to submit all listings to the MLS. Keeping listings off the MLS is a disservice to the public. Or worse, ethical implications and rules violations about publishing these listings to national sites and refusal to work with buyers agents and basically going behind the sign in reverse.

Association Health Insurance, this is now a viable solution for getting health insurance for our members. We are going to need to get legislation passed at the state level before it is available in Wyoming, but we are going to be working on that for the upcoming session in February!

Lone Wolf Technology acquired ZipLogix. ZipLogix was originally owned by the California association of Realtors, and NAR bought a large share of the company a few years ago. Now Lonewolf Technology has taken it over completely and NAR has a minority share. When I asked NAR leadership what this meant for the future of the current benefit of software provided by NAR for the entire membership, they said it would last through the current contract period of 2020. After that who knows. It may continue in some form, or it may be added to the list of discounted Realtor Benefits program, such as FedEx, Chrysler, Hertz etc, where members can receive discounts when purchasing from these vendors.

The C2EX Program is off and running and doing very well. I highly advise you to get on it and get through it! It is an ongoing program, so it is not a matter of completing the program, but

getting through different portions, and then get through some more. I have started on it myself but have not gotten all the way through any section yet.

Max Minnick,  
VP/Treasurer