President's Report

June 12th 2019

It was a busy 2nd quarter for the year with lots of traveling to conferences and local board visits.

Local board visits

I attended the Northeast Wyoming Realtor Alliance general membership meeting on April 16, 2019 and attended the Fremont Board of Realtors general membership meeting on May 21, 2019. I discussed what had went on at the legislature this year as well as what we were working on the contract forms and what was happening at NAR. I also talked to them regarding the SPC program that we are starting and was able to forward some names to Dave Coleman as potential resources for contact with legislatures. Fremont Board of Realtors is gearing up for their big golf tournament to support Make-A-Wish and NEWRA is looking forward to having their RPAC function in June.

Region XI Conference

I attended the Region XI conference in Phoenix, AZ on April 10th, 11th, & 12th. I participated in a panel discussion with the other Region XI State Presidents that on issues that are affecting our region and our States. Many of the Region XI States are dealing with the same issues that we are which includes increasing taxes, working on making professionalism in our industry a priority, communication with the membership, etc. There were some great ideas that we may look at pursuing in the coming year for both Association communication and education as well as our Realtor Party. We had a great contingent from Wyoming at the conference and I appreciate each and everyone's participation. It was noticed by NAR leadership.

NAR Mid-year Meeting - Washington, DC

Attended NAR's Mid-Year meetings and tradeshow which is held in Washington, DC on May 13th-19th. This mid-year meeting allows us to meet with law makers in Washington, show support for our industry, learn what NAR is doing for the membership and attend the BOD meeting and cast a vote on behalf of the Wyoming membership. This year as many of you may know President Trump addressed the National Association of Realtors on Friday May 12th and so this was a major focal point during the conference. I had the opportunity to visit with NAR President John Smaby during the conference who gave an update on the remodeling of the NAR building in Chicago, the budget process, the selling of Zip Logix, and steps that NAR was doing to protect our industry and private property rights. At the Board of Directors meeting funds were approved for legal fees for those who are involved in the Anti-Trust lawsuit in Indiana. While NAR is not a defendant in this lawsuit, they have taken a very supportive role in those who are in order to protect our MLS's and our industry.

I also had a chance to visit with our representative from Forms Simplicity about the new upgrades they are working on, issues that they are trying to solve and renewal of our contract that will be discussed at the upcoming board meeting.

I am also on the Strategic Thinking Committee for NAR which is working on the new ad campaign, ideas for restructuring the BOD membership and the agenda for Vince Malta, NAR President Elect for his

platform for his Presidents year in 2020. I will be attending a three-day committee meeting this month (paid for by NAR) to work on these projects.

Other

I have been working with Lisa Moehrke on helping her with ideas, board members, projects, Realtor Party, and other issues that she is getting put together for the coming year. It has been a pleasure to work with her and the Association will reap great benefits from her dedication to the industry and to our membership.

Steve and I have worked on the review and revision of the Strat Plan and we think that we have completed a plan that provides direction and value to the leadership and the members_and meets the core standards as outlined by the national Association. Steve has carried most of the load for this project and has done an exceptional job.

I will attend the Land Title Conference on June 11th and participate in a panel discussion with the Moderator being Steve Beazley.

I have attended the Forms Committee meetings and have been in contact with Wyoming Realtors Attorney to insure that we are headed in the right direction which provides the best possible protection for our clients and our membership and at the same time make sure that we are not spending membership funds for something that doesn't need to be done.

Last, but not least, I would like to acknowledge the hard work and commitment to our membership by Steve, Brooke and Kylee in the last few months. They do an outstanding job in small board administration and in helping wherever there is an issue. As many of you know we reduced by one employee this year and the staff in order to help hold expenses in line have stepped up to take on the extra work.

Respectfully submitted,

Dennis L. Baker 2019 Wyoming Realtor President