

The Zambian Explore and Investment Trade Mission to Zambia 2018

Invitation

11th- 14th April, 2018

FOREWARD:

Dear SANEC Members and Associates,

On behalf of the Zambian Ministry of Commerce, Trade and Industry, the Zambian Development Agency and the Zambian Embassy in Brussels, NAFTC-Africa, SANEC emea, cordially invite its members and associates to participate in the result driven trade mission to Lusaka, Zambia, taking place 11th to the 14th of April, 2018.

SANEC provides participants with a tailor-made program, which focuses on: Export & Import, Partnership Development, Transfer of Skills, Investments and Project – Participation.

Additionally, the program offers participants Business to Business meetings with Zambian companies, entrepreneurs, institutions and (local and national) Government.

The Zambia Development Agency is looking for Dutch partners who operate in the following sectors:

- ✓ Agriculture & Aquaculture
- ✓ Tourism
- ✓ Mining
- ✓ Energy
- ✓ Manufacturing
- ✓ Multi-Facility Economic Zone Development
- ✓ Infrastructure Development
- ✓ Public-Private Partnership

[CLICK HERE](#) for an overview of the projects offered by Zambia

Supporting Partners:

- ✓ Zambian Ministry of Commerce, Trade and Investment
- ✓ Zambian Development Agency
- ✓ Zambian Embassy in Brussels
- ✓ Port & Corridor Cooperation
- ✓ NAFTC- Africa



ZAMBIA DEVELOPMENT AGENCY
Promoting Economic Growth and Development



Agriculture/Aquaculture & Food

Visit Zambia's largest Agriculture Expo in Chisamba, a 45 Min drive from Lusaka, the capital of Zambia. Over 20,000 different international and local farming professionals partake in this Expo.



Tourism & Leisure:

Tourism sector participants will receive an invitation from the 'Zambia Tourism Agency for the Zambia Travel Expo' (ZATEX). 'The Travel Expo' focuses on ensuring the participation of organizations and companies active in the Tourism sector, as well as Media, Advertising and other organizations who specialize in the promotion of tourism.



Overview of Trade Mission:

During this mission, participants will have the opportunity to meet relevant ministries and officials active in the designated sectors. Additionally, organizations active in the 'Tourism Sector' will receive a tailor-made program enabling them to visit and experience Zambia's exclusive tourist attractions. These visits will be organized by the Ministry of Tourism.

Zambia is a multi-party democracy and provides a free market liberalized economic environment in a stable strife-free and multicultural society. The Zambian Government welcomes investors across sectors and the laws relating to investment provide incentives and protection to increase investment and international trade, as well as increased domestic economic growth.



Infrastructure:

Airport & Aerodromes, Railway, Construction & Housing, Transport Energy, Inland Dry Port, ICT, Waste to Resource and Border Trade.

Women in Business

This Trade Mission gives special support and attention to Zambia's female entrepreneurs. The program gives women the opportunity to

engage with organizations and agencies who specialize in female empowerment within various professional sectors.

Note:

Organizations which are not active in the aforementioned sectors are still able to participate in the trade mission, where a tailor-made program can be compiled for them. ([ZDA List of Projects](#))

Registration: Open until 2nd of April on a first come first serve basis.

Fee: This fee is excluding VAT, accommodation and travel.

Included: Collectives local transport, matchmaking, seminars, site visits, reception, local assistance by the organization.

You can use a Trade Mission Voucher to cover 50% of the participation fee for this mission.

CONTACT

Project Manager: Mrs Alice Cannoo-Tomas at a.cannoo-tomas@sanec.nl

Costs:

Members: €950.00

Non-Members: €1.250,00

Note: this price includes all activities within the program. However, the fee excludes travel and accommodation costs.

This Package Offers:

- ✓ Opening reception with Dutch Embassy in Zambia
- ✓ Free entrance to [ZATEX](#), Zambian Tourism Agency for the Zambia Travel Expo
- ✓ Free entrance to [ZAMBIA AGRITECH-EXPO 2018](#)
- ✓ One on one meeting with designated ministries of your choice
- ✓ Tailored-made Match-Making program with public and private organizations
- ✓ Seminar 'Doing Business in Zambia'
- ✓ Site visits to related sector companies.
- ✓ Large number of roundtable, receptions, presentations and networking opportunities.

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| ■ Angola | ■ Malawi | ■ South Africa |
| ■ Botswana | ■ Mauritius | ■ Swaziland |
| ■ DRC | ■ Mozambique | ■ Tanzania |
| ■ Lesotho | ■ Namibia | ■ Zambia |
| ■ Madagascar | ■ Seychelles | ■ Zimbabwe |

