

# Wells Fargo Bank, National Association

101 N. Phillips Avenue

Sioux Falls, SD 57104

FDIC Certificate #: 3511    [Bank Charter Class: N](#)

<i>Definition</i>	<i>Dollar figures in thousands</i>	<b>Wells Fargo Bank, National Association Sioux Falls, SD September 30, 2018</b>	<b>Wells Fargo Bank, National Association Sioux Falls, SD September 30, 2017</b>
<b>Assets and Liabilities</b>			
<a href="#">1</a> Total employees (full-time equivalent)		233,159	234,668
<a href="#">2</a> <b>Total assets</b>		<b>1,665,128,000</b>	<b>1,737,980,000</b>
<a href="#">3</a> <a href="#">Cash and due from depository institutions</a>		158,564,000	224,040,000
<a href="#">4</a> Interest-bearing balances		140,426,000	205,447,000
<a href="#">5</a> <a href="#">Securities</a>		391,574,000	397,205,000
<a href="#">6</a> Federal funds sold & reverse repurchase agreements		35,784,000	30,746,000
<a href="#">7</a> <a href="#">Net loans &amp; leases</a>		915,756,000	922,529,000
<a href="#">8</a> Loan loss allowance		9,702,000	10,292,000
<a href="#">9</a> Trading account assets		47,028,000	45,303,000
<a href="#">10</a> Bank premises and fixed assets		7,941,000	7,810,000
<a href="#">11</a> <a href="#">Other real estate owned</a>		514,000	691,000
<a href="#">12</a> <a href="#">Goodwill and other intangibles</a>		40,861,000	39,306,000
<a href="#">13</a> All other assets		67,106,000	70,350,000
<a href="#">14</a> <b>Total liabilities and capital</b>		1,665,128,000	1,737,980,000
<a href="#">15</a> <b>Total liabilities</b>		<b>1,500,938,000</b>	<b>1,574,418,000</b>
<a href="#">16</a> <a href="#">Total deposits</a>		1,320,695,000	1,360,475,000
<a href="#">17</a> Interest-bearing deposits		918,082,000	934,162,000
<a href="#">18</a> Deposits held in domestic offices		1,261,795,000	1,242,149,000
<a href="#">19</a> % insured		51.85%	50.77%
<a href="#">20</a> Federal funds purchased & repurchase agreements		11,797,000	18,817,000
<a href="#">21</a> Trading liabilities		11,919,000	10,606,000
<a href="#">22</a> Other borrowed funds		115,435,000	131,262,000
<a href="#">23</a> Subordinated debt		11,675,000	12,971,000
<a href="#">24</a> All other liabilities		29,417,000	40,287,000
<a href="#">25</a> <b>Total equity capital</b>		<b>164,190,000</b>	<b>163,562,000</b>
<a href="#">26</a> <a href="#">Total bank equity capital</a>		163,848,000	163,174,000
<a href="#">27</a> Perpetual preferred stock		0	0
<a href="#">28</a> Common stock		519,000	519,000
<a href="#">29</a> Surplus		112,567,000	111,189,000
<a href="#">30</a> Undivided profits		50,762,000	51,466,000
<a href="#">31</a> Noncontrolling interests in consolidated subsidiaries		342,000	388,000
<b>Memoranda:</b>			
<a href="#">32</a> <a href="#">Total assets</a>		1,665,128,000	1,737,980,000

<a href="#">32</a> Noncurrent loans and leases	16,021,000	19,225,000
<a href="#">33</a> Noncurrent loans that are wholly or partially guaranteed by the U.S. government	8,771,000	9,747,000
<a href="#">34</a> Income earned, not collected on loans	5,406,000	5,100,000
<a href="#">35</a> Earning assets	1,519,410,000	1,589,624,000
<a href="#">36</a> Long-term assets (5+ years)	585,546,000	579,072,000
<a href="#">37</a> Average Assets, year-to-date	1,701,022,750	1,736,582,000
<a href="#">38</a> Average Assets, quarterly	1,670,102,500	1,734,958,500
<a href="#">39</a> Total risk weighted assets	1,162,178,440	1,173,292,940
<a href="#">40</a> Adjusted average assets for leverage capital purposes	1,647,541,000	1,713,045,000
<a href="#">41</a> Life insurance assets	18,617,000	18,433,000
<a href="#">42</a> General account life insurance assets	5,307,000	5,205,000
<a href="#">43</a> Separate account life insurance assets	12,703,000	12,634,000
<a href="#">44</a> Hybrid life insurance assets	607,000	594,000
<a href="#">45</a> Volatile liabilities	166,049,000	225,849,000
<a href="#">46</a> Insider loans	99,000	142,000
<a href="#">47</a> FHLB advances	45,904,000	59,961,000
<a href="#">48</a> Loans and leases held for sale	9,295,000	7,834,000
<a href="#">49</a> Unused loan commitments	580,959,000	554,099,000
<a href="#">50</a> Tier 1 (core) risk-based capital	141,459,000	140,021,000
<a href="#">51</a> Tier 2 risk-based capital	20,894,000	22,702,000
<a href="#">52</a> <u>Total unused commitments</u>	580,959,000	554,099,000
<a href="#">53</a> <u>Derivatives</u>	9,162,369,000	7,995,959,000
<a href="#">Total assets and liabilities in foreign offices</a>		
<a href="#">Restructured Loans and leases</a>		
<a href="#">Past due and nonaccrual assets</a>		
<a href="#">Fiduciary and related services</a>		
<a href="#">Carrying amount of assets covered by FDIC loss-share agreements</a>		