

Training Document

How to Set up Special Pricing Discounts based on Sales Groups



In this lesson you will learn about using the Accredo system.

After completing this lesson you will be able to:

- Create a Special Price Discount Based on Sales Groups

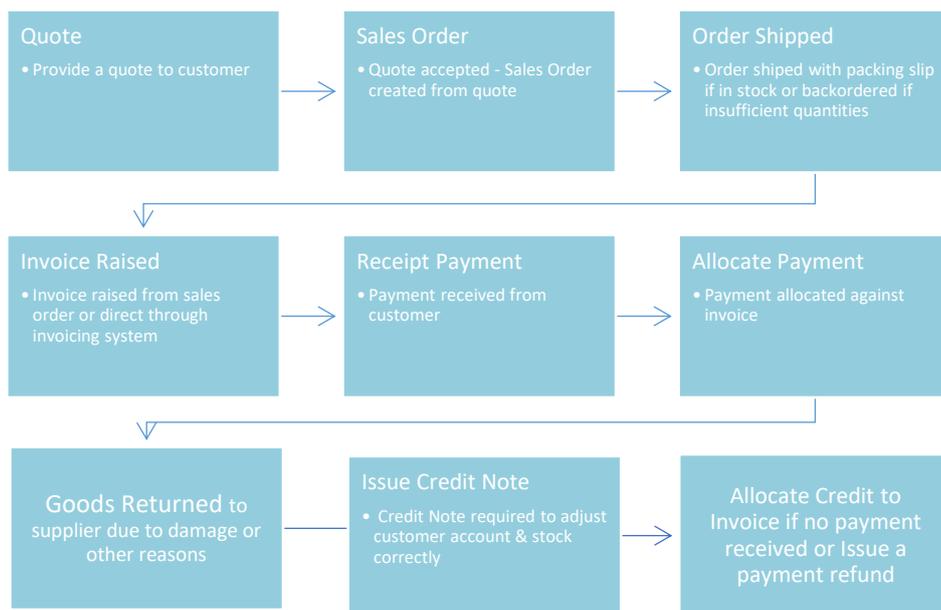
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Process flow2

Backorders **Error! Bookmark not defined.**

Contact.....6

Process flow



For Special Pricing discounts based on Sales Group Percentage Discount

You need to go into Setup_Special Pricing_What Grid and put a tick in Sales Group to make it available first

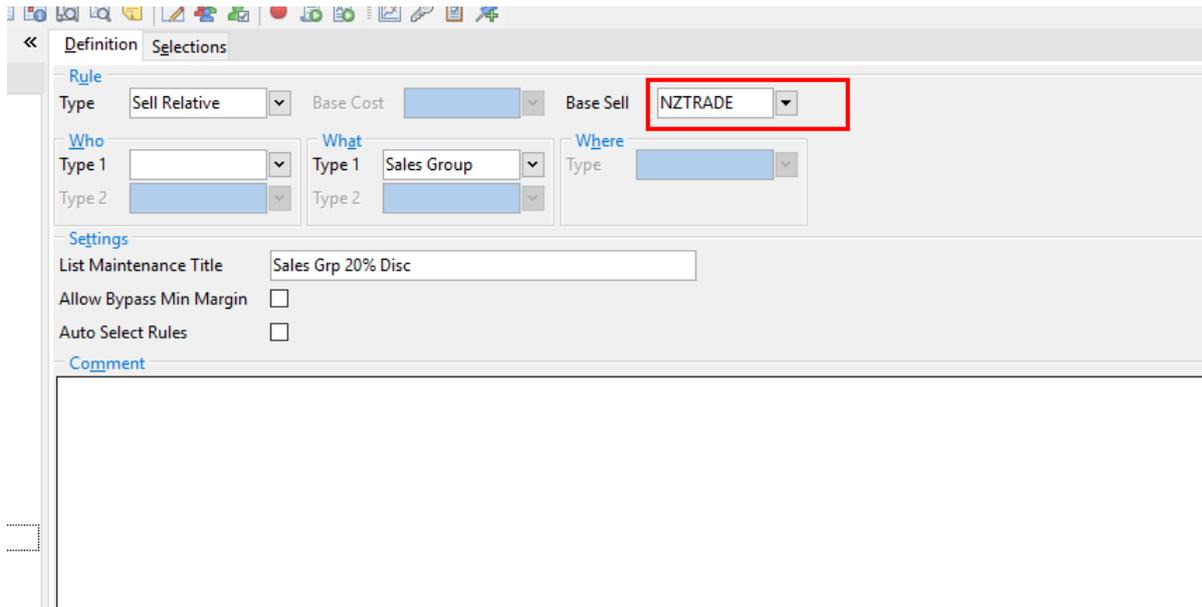
The screenshot shows the 'What Grid' configuration in the Accredo Saturn software. The left sidebar has 'What Grid' selected. The main table lists various types with their availability, default priority, and show name options.

Type	Availa...	Default Prior...	Show Name
Product	✓	9	✓
Stock Group		9	
Sales Group	✓	9	✓
Creditor		9	
Discount		9	
IC Category 1	✓	9	✓
IC Category 2		9	

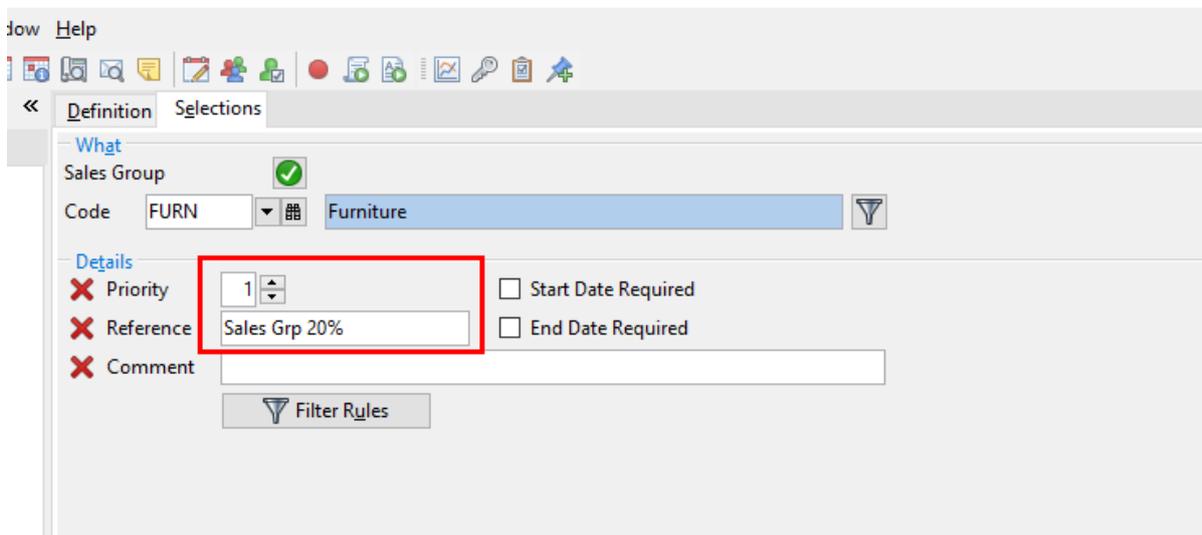
Rule Type = Sell Relative

What Type - Sales Group

We have added a base sell of NZ Trade to test the SP rule for customer ASHENG (their Price Code is NZTRADE) - you may want to change this selection or leave it blank for all



In the Setup_Rule List Designer Selections Tab
Select Sales Group
Make it a priority 1 to ensure it is the highest Priority
Give it a Reference



Go to Maintain_Special Pricing. Open the special price rule you have created and add the Percentage of the discount

Invoice raised shows 20% Discount

Help

Period: Sep 2013 Invoice ID

Customer Code: ASHENG Asheng Engineering Ltd NZD

Header Lines Charges Links Memos

Job Defaults

Type	Material	Job	Cost Centre	Component						
Type	Product	Description	Quantity Unit	Price	Disc%	BST	Group	Amount GL Acc...	Bin Locati...	Job Code
Product	1.8MWARDROBE	1800mmx1200mmx600mm Wardrobe	1.00 Ea	\$1,018.74	20.00%		FURN	\$814.99	2	

SP Rule Maintenance - What 1 Type

Help

Who What When

Rule Type: Fixed Base Cost Base Sell Priority: 9 Inactive

Who 1 Type	Who 1 Name	Who 1	Who 1 Name	What 1 Type	Sales Group	What 1 Name	Where 1 Type	Where 1	Where 1 Name	Rule Type	Base Cost	Base Sell	Bypass	Currency	Amount	Percentage	Effect
Customer	BROWN	John Browns Furnishings	Product	BLANKBOX		Rimu Blanket Box 1Mc50...				Fixed				NZD	\$352.0000	0.00%	\$3
Customer	BROWN	John Browns Furnishings	Product	2ABEDC4B		Pair of Rimu Bedside Cab...				Fixed				NZD	\$713.9000	0.00%	\$7
Customer	BROWN	John Browns Furnishings	Product	BEDSUITE		5 Piece Rimu Bedroom Sa...				Fixed				NZD	\$3,848.9000	0.00%	\$3.8
Customer	BROWN	John Browns Furnishings	Product	FRESHFISH		Fresh Fish				Fixed				NZD	\$35.0000	0.00%	\$
Customer	ASHENG	Asheng Engineering Ltd	Product	1.8MWARDROBE		1800mmx1200mmx600m...				Sell Relative				NZD	\$0.0000	20.00%	\$8
			Sales Group	FURN		Furniture				Sell Relative		NZTRADE		NZD	\$0.0000	20.00%	\$8

Cost Sell Discount Effective Price Effective Margin

Breaks

Min Quanti...	Amount Currency	Percentage	Effective Pr...	Effective M...
0.00	\$0.0000 NZD	10.00%		

Help

ID

Rule Type: Sell Relative

Sales Group: PART

Priority: 1

Reference:

Comment:

Start Date:

End Date:

Inactive:

Currency: NZD

Bypass Min Margin:

Cost Sell Discount Effective Price Effective Margin

Breaks

Min Quanti...	Amount Currency	Percentage	Effective Pr...	Effective M...
0.00	\$0.0000 NZD	10.00%		

Contact

For further information or for assistance with Accredo please do get in touch with us.

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