



DNR = Volunteered response, do not read
 *indicates responses totaled 0.4% or less

Hello, may I please speak with (NAME ON LIST)?

(IF NAME ON LIST AVAILABLE) My name is _____ from _____, a public opinion polling firm. We are conducting a survey about some issues in Denver that people have been talking about lately. We're not selling anything and I will not ask for a donation at any time. The survey will take only a few minutes. All responses will be anonymous and used only for research purposes. This call may be monitored for quality assurance.

(IF NAME ON LIST NOT AVAILABLE) Is there another registered voter over the age of 18 in the household I can speak with? **(REPEAT INTRODUCTION FOR NEW RESPONDENT)**

1. Do you or does anyone in your household work in any of the following industries?

Politics TERMINATE
 Media..... TERMINATE
 --
 Tourism *%
 City government..... 4
 None of these 96

2. Are you 18 years or older and registered to vote at your home address in Denver, Colorado? **(IF YES:)** Which of the following best describes your age?

18-24 4%
 25-34 18
 35-49 28
 50-64 26
 65 or older 24
 --
 DK/NA/REFUSED..... TERMINATE
 Not old enough / Not registered / Not Denver..... TERMINATE

3. As you may know, there will be an election in November of 2018 for governor, U.S. Congress, and other state and local issues. I know it is a long ways off, but how likely would you say it is that you will vote in this election? Would you say...

Almost certain 93%
 Probably 7
 --
 About 50-50 TERMINATE
 Not too likely TERMINATE
 Not likely at all..... TERMINATE

4. To start, I'm going to read you a list of some issues. After I finish, I'd like you to tell me which **two** issues you would most like to see the mayor and city council address. **(READ LIST AND RANDOM ROTATE)**

	<u>2018</u>	<u>2017</u>
Affordable housing.....	35%	30%
Education.....	31	32
Homelessness.....	24	30
The cost of living.....	21	19
Transportation.....	18	18
Public safety.....	13	9
Jobs and the economy.....	11	17
Parks, trails, and open space.....	11	6
Taxes.....	10	10
Making the city greener and more sustainable.....	8	9
Libraries.....	5	2
Other (DNR).....	4	3
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DK/NA/REFUSED.....	1	1

Multiple responses accepted; total does not add up to 100%

ROTATED WITH Q7 BELOW

BOND ON ½ MILL (PROPERTY TAX)

SPLIT A ONLY

5. Next, I'm going to give you some information about [a proposal / a different proposal] that could be on your ballot in November and ask how you would vote on it. **(ONLY IF READ AFTER SALES TAX)** This proposal should be considered separately from the proposal I just read you. In other words, only one of them could be on your ballot in November, not both.

Please listen carefully.

This proposal would allow the City of Denver to increase its debt by 116 million dollars for Denver's affordable housing fund, supported by a new property tax of approximately 16 dollars per year on the median home value in Denver, which would expire after 20 years and would support the creation of apartments and homes for lower and moderate-income households, help acquire land for these types of projects in the future, and provide emergency assistance to families who are currently experiencing homelessness or who are at risk of being priced out of their current housing.

Now, if the election were held today, would you support or oppose this proposal? **(PROBE)** Would you say you would definitely <support/oppose> or only probably? **(PUSH TO CHOOSE)** I understand but if you were voting today, which way would you say you would be leaning – towards supporting or opposing?

SUPPORT	68%
OPPOSE	28%
Definitely support	36%
Probably support.....	23
Lean support.....	9
Lean oppose.....	1
Probably oppose.....	9
Definitely oppose	18
--	
DK/NA/REFUSED.....	4

ROTATED WITH Q7 BELOW

BOND ON FULL MILL (PROPERTY TAX)

SPLIT B ONLY

6. Next, I'm going to give you some information about [a proposal / a different proposal] that could be on your ballot in November and ask how you would vote on it. **(ONLY IF READ AFTER SALES TAX)** This proposal should be considered separately from the proposal I just read you. In other words, only one of them could be on your ballot in November, not both.

Please listen carefully.

This proposal would allow the City of Denver to increase its debt by 232 million dollars for Denver's affordable housing fund, supported by a new property tax of approximately 32 dollars per year on the median home value in Denver, which would expire after 20 years and would support the creation of apartments and homes for lower and moderate-income households, help acquire land for these types of projects in the future, and provide emergency assistance to families who are currently experiencing homelessness or who are at risk of being priced out of their current housing.

Now, if the election were held today, would you support or oppose this proposal? **(PROBE)** Would you say you would definitely <support/oppose> or only probably? **(PUSH TO CHOOSE)** I understand but if you were voting today, which way would you say you would be leaning – towards supporting or opposing?

SUPPORT	64%
OPPOSE	33%
Definitely support	31%
Probably support.....	28
Lean support.....	5
Lean oppose.....	3
Probably oppose.....	10
Definitely oppose	21
--	
DK/NA/REFUSED.....	3

ROTATED WITH Q5/6 ABOVE

BOND ON SALES TAX

7. Now I'd like to give you some information about [a proposal / a different proposal] that could be on your ballot in November and ask how you would vote on it. **(ONLY IF READ AFTER PROPERTY TAX)** This proposal should be considered separately from the proposal I just read you. In other words, only one of them could be on your ballot in November, not both.

Please listen carefully.

This proposal would allow the City of Denver to increase its debt by 200 million dollars to support Denver's affordable housing fund. Revenues for the fund would come from a new sales tax of one tenth of a percent, or a penny on a ten-dollar purchase, which would expire after 20 years and would support the creation of apartments and homes for lower and moderate-income households, help acquire land for these types of projects in the future, and provide emergency assistance to families who are currently experiencing homelessness or who are at risk of being priced out of their current housing.

Now, if the election were held today, would you support or oppose this proposal? **(PROBE)** Would you say you would definitely <support/oppose> or only probably? **(PUSH TO CHOOSE)** I understand but if you were voting today, which way would you say you would be leaning – towards supporting or opposing?

SUPPORT	73%
OPPOSE	23%
Definitely support	38%
Probably support.....	30
Lean support.....	5
Lean oppose.....	1
Probably oppose.....	7
Definitely oppose	15
--	
DK/NA/REFUSED.....	4

Moving on...

ROTATED WITH Q9 BELOW

8. How serious do you think the problem of homelessness is in Denver? Would you say it's...

SERIOUS	96%
NOT SERIOUS	2%
Very serious.....	59%
Somewhat serious	37
Not too serious.....	2
Not serious at all	*
--	
DK/NA/REFUSED.....	1

9. How serious do you think the problem of home purchase and rental affordability is in Denver? Would you say it's...

SERIOUS	94%
NOT SERIOUS	4%
Very serious.....	64%
Somewhat serious	30
Not too serious.....	3
Not serious at all	1
--	
DK/NA/REFUSED.....	1

ROTATED WITH Q11 BELOW

10. When it comes to taking action and investing in programs to make housing more affordable and address homelessness, would you say the Mayor and Denver City Council are doing: **(PINWHEEL ROTATE)** too little, about the right amount, or too much?

TOO LITTLE	66%
RIGHT AMOUNT / TOO MUCH	26%
Too little.....	66%
About the right amount.....	21
Too much.....	5
--	
DK/NA/REFUSED.....	8

11. Would you be more or less likely to support a candidate for public office who made it a top priority to push for more affordable housing solutions here in Denver? **(IF CHOICE)** Is that much or somewhat [more/less] likely?

MORE LIKELY	80%
LESS LIKELY	11%
Much more likely.....	47%
Somewhat more likely.....	33
Somewhat less likely.....	4
Much less likely.....	6
No difference – DNR	6
--	
DK/NA/REFUSED.....	3

MESSAGING

Now I'm going to read you several statements about housing here in Denver. After I read each one, please tell me whether you find it a very convincing, somewhat convincing, not too convincing, or not at all convincing reason to support new affordable housing solutions. Here's the first one...

RANKED BY TOTAL CONVINCING

RANDOM ROTATE ALL		TOTAL CONV	TOTAL NOT	Very Conv	Some Conv	Not Too	Not At All	DK/NA/REF
12.	(SSA) Skyrocketing housing costs and stagnant wages have put most rental units out of reach for low and moderate-income families, with a shortage of approximately 26,000 homes for the lowest earners. We need new affordable homes to stabilize those at risk of displacement and to prevent residents from becoming homeless, especially those living on fixed incomes such as seniors and people on disability.	87%	11%	56%	32%	6%	5%	1%
13.	(SSB) More than 40 percent of those experiencing homelessness in Denver are working but can't afford a place to live. Not only should we help those who are trying to help themselves, but every dollar Denver spends to help a homeless person find a home comes back to the community many times over in cost savings from public safety, health, and emergency shelter expenses.	85%	13%	56	29	5	8	2
14.	(SSA) Rising housing costs have caused the number of homeless students enrolled in Denver schools to increase 50 percent in the last five years. Not to mention over half of the homeless households in Denver are families with children. Children need stability and shelter in order to grow, learn, and succeed.	84%	15%	56	28	12	3	2
15.	(SSB) Denver's housing market has made Denver one of the highest-cost cities in the U.S., as home prices and rents have increased as much as 40 percent in the past five years. Similarly sized cities experiencing rapid growth like Austin and Seattle have all expanded local funding for affordable housing, and it's time for Denver to do the same.	84%	14%	52	31	6	8	2
16.	(SSB) Denver's explosive growth is making it very difficult for middle-income workers and families to get ahead, not to mention making it harder for businesses to attract and keep good workers. If we want a thriving city with a sustainable economy, we should provide tools like down payment and homebuyer assistance programs to make sure there's a place for teachers, nurses, first responders, and other middle-income workers and their families—the backbone of Denver's economy.	82%	14%	54	28	6	9	4
17.	(SSB) Nearly 50 percent of Denver residents live in neighborhoods that have been designated as vulnerable to involuntary displacement , where high demand for limited housing and rising costs can force families out of their own neighborhoods.	81%	15%	52	30	8	7	3
18.	(SSA) Denver's economy is on the upswing, new businesses are popping up every day, and our unemployment rate is just 3%. Yet our prosperity is not reaching many families whose economic survival is under siege from skyrocketing costs and stagnant wages. If we want Denver to be a great city, we must invest in all our residents, including the most vulnerable among us.	81%	18%	50	31	10	8	1
19.	(SSA) Nearly 50 percent of Denver residents live in neighborhoods that have been designated as vulnerable to gentrification , where high demand for limited housing and rising costs can force families out of their own neighborhoods.	75%	24%	48	27	13	11	1

MESSAGES (CONT.)		TOTAL CONV	TOTAL NOT	Very Conv	Some Conv	Not Too	Not At All	DK/NA/REF
20.	(SSB) In the past decade, federal funding for affordable housing in Denver has declined by roughly 40 percent. With more local support, we can help our most vulnerable families, who are facing rising costs with nowhere to turn.	75%	20%	33	42	11	9	5
21.	(SSA) Over the past 30 years, Denver voters have approved more than 12 billion dollars to update public facilities, from our airport and cultural attractions to our sports stadiums and regional transportation system. It's past time we also started investing in affordable housing programs, as well as working to address homelessness and stabilize our fast-changing neighborhoods.	73%	26%	43	30	16	10	1
22.	More than 1,000 new families are moving to Denver every month, and the price of housing is increasing every day. As a result of Denver's growth, over 100,000 households across all income ranges are currently stretched to pay their housing costs. Yet with current resources, Denver can only ensure 3,000 affordable homes over the next five years.	71%	27%	36	35	13	14	2

DEMOGRAPHICS

To wrap up, I have just a few questions left for statistical purposes.

23. What is the highest level of education you have fully completed? **(READ LIST)**

Some high school	1%
High school graduate or GED	13
Some college or Associates Degree	22
Bachelors Degree	36
Postgraduate or advanced degree	28
--	
DK/NA/REFUSED.....	-

24. How long have you lived in the City and County of Denver? **(READ LIST)**

Less than one year	2%
2-5 years.....	10
6-10 years.....	11
11-20 years.....	19
More than 20 years.....	58
--	
DK/NA/REFUSED.....	*

25. Do you rent or own your home?

Rent.....	31%
Own.....	68
--	
DK/NA/REFUSED.....	1

26. Have you or someone you know ever experienced homelessness or had so much trouble paying rent or a mortgage that homelessness became a possibility? **(IF YES)** Did you personally experience these issues or was it someone you know?

YES **57%**
 Yes – self 10%
 Yes – other 40
 Yes – both **(DNR)** 8
 No 42
 --
 DK/NA/REFUSED *

27. Would you say your neighborhood is changing due to gentrification, or has it recently changed due to gentrification?

Yes 47%
 No 48
 --
 DK/NA/REFUSED 5

28. Can you please tell me which of the following best describes your household income from all sources in 2017? Your best guess is fine. Just stop me when I get to the right one. **(READ LIST)**

Less than \$25,000 7%
 At least \$25,000 but less than \$50,000 16
 At least \$50,000 but less than \$75,000 25
 At least \$75,000 but less than \$100,000 14
 At least \$100,000 but less than \$200,000 17
 \$200,000 or more 8
 --
 DK/NA/REFUSED 12

29. Are you of a Hispanic, Latino, or Spanish-speaking background? **(IF NO)** How would you describe your race? **(READ LIST)**

White or Caucasian 71%
 Hispanic or Latino 15
 Black or African American 9
 Asian or Pacific Islander *
 Native American 1
 Something else 2
 --
 DK/NA/REFUSED 2

30. In the 2016 election for president, did you vote for Democrat Hilary Clinton or Republican Donald Trump?

Clinton 70%
 Trump 17
 --
 Someone else **(DNR)** 8
 Didn't vote **(DNR)** 2
 --
 DK/NA/REFUSED 3

That completes our survey. Thank you VERY MUCH for your time.

GENDER		PARTYREG	
Male	47%	Democrat	55%
Female	53	Unaffiliated / Other	29
		Republican	16
SAMPLE		REGION	
Landline	52%	NW	20%
Mobile	48	NE	17
		SW	34
		SE	29