



Martha's Vineyard
Third Quarter 2016
Sales Summary

Explanation of Statistics

Sales	Number of sales, including non-broker transactions. We exclude non arm's length transactions.
%+-	Percent change from previous year [(value this year – value last year)/ value last year]
% Tot	Percentage of total sales
Avg Sell	Average (Mean) Selling Price
Med Sell	Median Selling Price
% of AV	Average Selling Price / Assessed Value
DTS	Average Days on Market to Sale Date.

Single and Multi family sales only unless otherwise specified.

Information deemed reliable but not guaranteed.



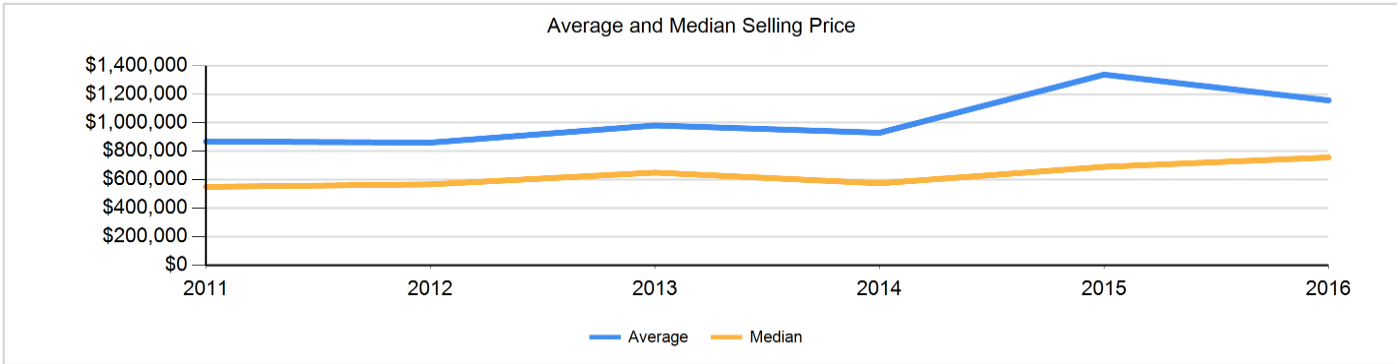
LINK

Island Wide

Third Quarter 2016

Quarterly Sales Summary

Year	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DOM
2011	73	-1%	\$867,844	-38%	\$550,000	-2%	110%	-1%	\$63,352,610	-39%	234
2012	90	23%	\$860,530	-1%	\$567,500	3%	98%	-11%	\$77,447,729	22%	224
2013	115	28%	\$980,706	14%	\$650,000	15%	116%	18%	\$112,781,216	46%	235
2014	95	-17%	\$929,444	-5%	\$575,000	-12%	116%	0%	\$88,297,137	-22%	215
2015	124	31%	\$1,337,104	44%	\$690,500	20%	130%	12%	\$165,800,860	88%	236
2016	106	-15%	\$1,156,539	-14%	\$756,125	10%	125%	-4%	\$122,593,100	-26%	170



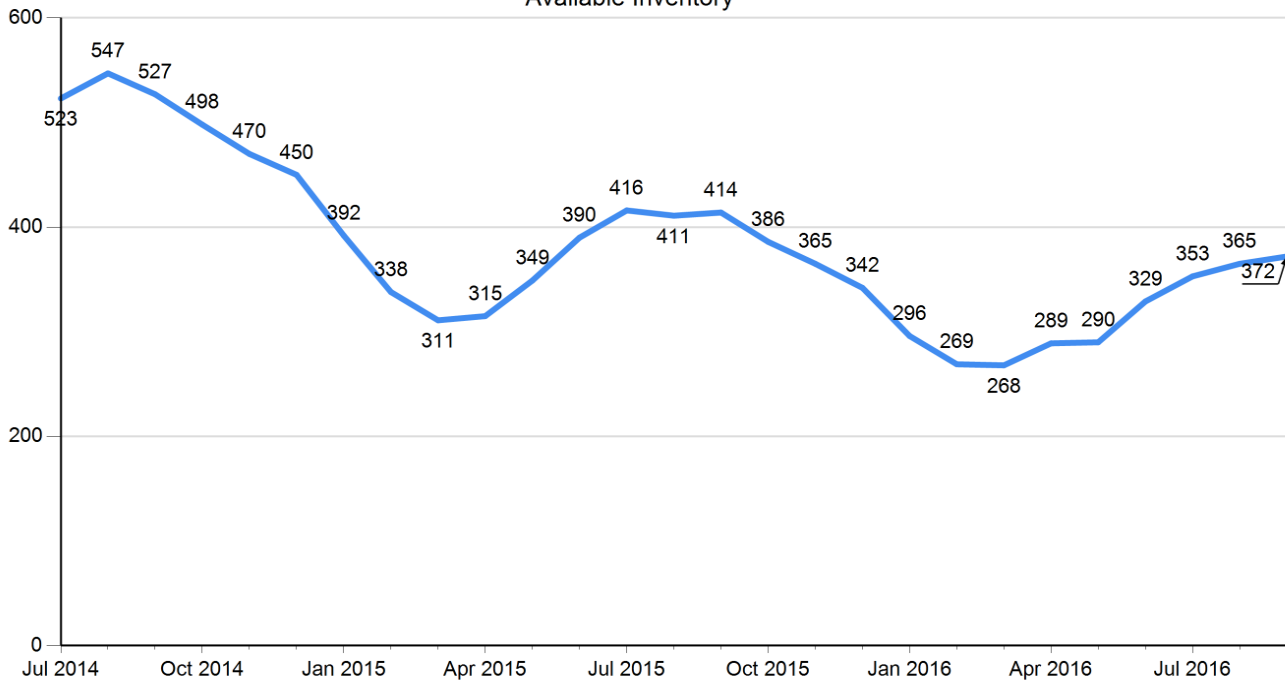


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Island Wide

Third Quarter 2016

Available Inventory





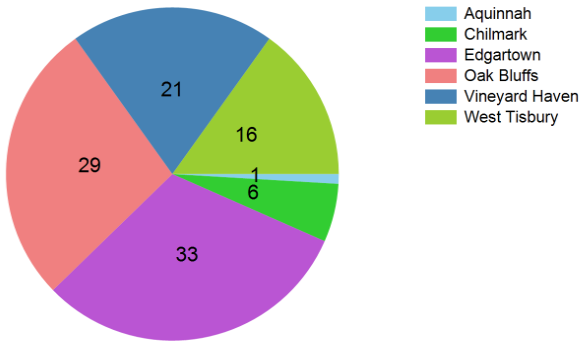
Island Wide

Third Quarter 2016

Sales Summary By Area

	Sales	% + -	Avg Sell	% + -	Med Sell	% + -	% of AV	% + -	\$ Volume	% + -	DOM
Aquinnah	1	-50%	\$1,525,000	-7%	\$1,525,000	-7%	93%	-15%	\$1,525,000	-53%	692
Chilmark	6	-33%	\$3,360,000	167%	\$1,600,000	64%	94%	-16%	\$20,160,000	78%	462
Edgartown	33	-28%	\$1,482,315	-27%	\$917,500	-1%	153%	20%	\$48,916,400	-48%	109
Oak Bluffs	29	-6%	\$730,905	2%	\$599,000	18%	122%	-16%	\$21,196,250	-5%	88
Vineyard Haven	21	-9%	\$702,024	-33%	\$647,000	13%	109%	0%	\$14,742,500	-39%	250
West Tisbury	16	23%	\$1,003,309	16%	\$855,000	26%	110%	-30%	\$16,052,950	43%	146

Sales by Area



Sales by Area (\$ Millions)

