

PEDIATRIC PRACTICE MANAGEMENT CONFERENCE

CONFERENCE DATES :
JANUARY 25 & 26, 2019



TOPICS INCLUDE

- Coding
- Maximizing Ancillary Revenue
- Patient Compensation
- Marketing/ Social Media
- Practice Budgeting
- Managed Care Contracting
- Affordable Care Act Update

SEMINAR OVERVIEW :

This seminar is designed to provide participants with a better understanding of the nuances of operating a Pediatric Medical Practice. Through lecture, case studies and discussion, attendees will gain the knowledge necessary to ensure a successful Pediatric practice

WHO SHOULD ATTEND :

Pediatricians, Office Managers, Administrators, CFO, CIO, Revenue Cycle Managers, Decision Support Managers, Financial Leaders, IT Vendors and Clinical Managers.

REGISTRATION FEE :

Register before March 30, 2018 : \$699.99 **(Save \$200)**
Register before October 15, 2018 : \$799.99
Register after October 15, 2018 : \$899.99

For more information, visit us at :
www.PediatricSupport.com

REGISTER TODAY

Due to sold-out attendance in Charleston for the 2018 conference, this event is expected to fill quickly

CONFERENCE LOCATION

LOEWS

VANDERBILT HOTEL
NASHVILLE

Please see online registration for online link to discounted rooms



Introducing new "Pre-Conference" tracks to allow attendees to brush up on skills previously learned or get up to speed on topics of special interest.

Pre-conference tracks allow new PMI conference attendees to get up to speed on essential items needed to manage your Pediatric practice before the conference begins. Former conference attendees are invited to register so they can dive a bit deeper into an area of interest.

Pricing for
pre-conference

\$179.99/ track
in addition to the conference fee

PMI PRACTICE MANAGEMENT PRE-CONFERENCE PRESENTATIONS

Three tracks allowing participants to take a deeper dive into Practice Finance, Coding and Human Resources

FRIDAY JANUARY 25, 2019

Finance Pre-Conference Track

Symphony Ballroom - Lobby Level

9:00AM	Setting Your Practice Fees	Chip Hart
9:45AM	Effective Compensation Models For Pediatricians	Paul Vanchiere, MBA
11:00AM	Essential Financial Items to Track Each Month	Suzanne Berman, MD, FAAP

Marketing & Patient Engagement Pre-Conference Track

Neely Meeting Room - Mezzanine Level

9:00AM	Building Your Brand!	Susanne Madden, MBA, CCE
11:00AM	The Virtual Practice!	Susanne Madden, MBA, CCE

Coding Pre-Conference Track

Kirkland/Calhoun Meeting Room - Mezzanine Level

9:00AM	The Basics of CPT Coding - All You Really Need to Know!	Richard Lander, MD, FAAP
10:00AM	Revenue Enhancers for Pediatric Visits	Jan Blanchard
11:00AM	New CPT Codes for 2019 and the Ones Your Shouldn't Forget About	Richard Lander, MD, FAAP

PCMH Pre-Conference Track

Platinum Room

9:00AM	Session 1: Setting Up Your PCMH Project	Amanda Ciadella, MPH
10:00AM	Session 2: Mastering PCMH Policies & Procedures	Amanda Ciadella, MPH
11:00AM	Session 3: Maintaining Your Recognition Status	Amanda Ciadella, MPH

Human Resource Management Pre-Conference Track

McTyeire Meeting Room

9:00AM	Managing Conflict In The Workplace	Catherine Beane, JD
10:00AM	Pivotal Relations- Bringing Out The Best In Your Employees	Alisa Vaughn, CPME
11:00AM	Effective Interviewing to Find the Right Fit	Catherine Beane, JD



PMI PEDIATRIC PRACTICE MANAGEMENT CONFERENCE

SYMPHONY BALLROOM - LOBBY LEVEL

Friday January 25, 2019

11:30AM PMI Conference Kickoff Luncheon - Complimentary Lunch for Conference Attendees

1:00PM	Financial Benchmarks in Pediatrics	Paul Vanchiere, MBA
1:45PM	Legal Issues Facing Pediatricians	Dan Frier, Esq
2:45PM	Break with Complimentary Snacks and Beverages Provided	
3:00PM	How To Manage Provider Performance & Compensation In A Value-Driven World	Susanne Madden, MBA, CCE
4:00PM	CPT Coding: Coordination of Care, Pro-Longed Visits & Transition Care	Richard Lander, MD, FAAP
4:45PM	How to Survive (and Thrive) in a "Big Practice" Market	Chip Hart
5:30PM	Social Hour - Complimentary wine and light appetizers provided	

Saturday January 26, 2019

7:15AM Complimentary Continental Breakfast

8:00AM	Managing the Cost of Patient Care in Today's Market	Sue Kressly, MD, FAAP Suzanne Berman, MD, FAAP
9:00AM	Motivational Interviewing: Addressing Patient Compliance	Erica Lander Miller, Psy. D.
10:00AM	Break with Complimentary Snacks and Beverages Provided	
10:15AM	Navigating Growth and Expansion	Jeff Kile, MD, FAAP
11:15AM	Policies Every Practice Need In Place	Holly Parlavacchio & Theresa Cleveland
11:45AM	Complimentary Lunch for Conference Attendees	
1:00PM	Patient Engagement: Virtual and In Office	Todd Wolynn, MD, FAAP
2:00PM	Keep Your Billing In-House or Outsource It... Which is Best	TBD
3:00PM	Break with Complimentary Snacks and Beverages Provided	
3:15PM	The Future of Websites... Prepare to be Found	Dan Feiten, MD, FAAP
4:15PM	PMI Conference Panel/ Capstone	Conference Faculty
5:30PM	Social Hour - Complimentary wine and light appetizers provided	

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