



Mattress Professionals Wanted!

Join America's #1 Furniture & Mattress Retailer!

Ashley HomeStore, America's #1 Furniture & Mattress Retailer, and America's soon-to-be Largest Tempur-pedic Retailer, is seeking dedicated sleep sales professionals to join our first-class retail operations and take advantage of our growth opportunities and abundance of customer traffic shopping for furniture.

Ashley HomeStore is looking for passionate, driven professionals with a history of being the best in their category. If you are seeking a long-term, challenging and rewarding career change, apply now.

In this competitive, highly-compensated, commission-based (or possibly salary-based with incentives), retail sales position, you will be educating our customers about the health benefits of sleep, and will serve as a subject matter expert on our full line of products and services.

The Sleep Sales Specialist is responsible for providing a professional and welcoming experience to all customers as they enter and experience our showrooms.

Sleep Sales Specialists engage in in-depth conversation with our customers to determine their needs and wants and help them by presenting possible solutions through product presentation – enticing the shopper to become a buyer.

Sleep Sales Specialist

Requirements

Ashley HomeStore sales associates transform store guests into raving fan customers. When guests enter the store, you're the professional who guides them. As an expert on sleep, you create inspiration, enthusiasm and excitement about our products. You educate the guest on the right product & technologies to meet their needs. By helping Ashley HomeStore create and maintain strong relationships with our guests, you are instrumental to our success.

This is an excellent opportunity for an innovative, entrepreneurial, focused, and ambitious professional who believes great sleep changes lives and thrives in a fast paced, high energy environment. The ideal candidate would possess a drive and desire to demonstrate that they are a leader and elevate to management in our environment through proven results.

To be a successful Sleep Sales Specialist at Ashley HomeStore, you must be someone who:

- Is outgoing, friendly, engaging, and easy to talk to,
- Able to work in a fast pace environment

- Is passionate about the benefits of a great night's sleep
- Gets charged up by interacting with others,
- Ability to confidently build the value of and sell high end products,
- Is professional in communication and presentation styles,
- Conveys information in a way that inspires action,
- Gets excited by developing and sharing fresh ideas, and
- Thrives in an environment that rewards for delivering world-class service and delighting our guests.

Every Ashley associate we hire has:

- Integrity. We do the right things and do things right.
- Passion. We love what we do and it shows.
- Speed. We act fast; we adapt fast too.
- Focus. We laser in on our customer needs and meet them. Period.
- Inspiration. We help our guests bring their home ideas to life.

Come join the #1 Furniture & Mattress Retailer in North America and #1 Furniture Manufacturer in the World at one of these great Jacksonville, FL or Brunswick, GA Locations: (Jacksonville) St. Johns Town Center, River City Marketplace, Orange Park, or Glynn Isles Marketplace (Brunswick GA).

SFTF, LLC, dba Ashley HomeStore is an Equal Opportunity Employer, committed to a diverse and inclusive work environment