

## November 2017 Sales Report: Northumberland County

### WATERFRONT HOMES:

Street	Sold Price	List Price	Days on Market	City/Town	Body of Water
BLACKWELLS COURT	\$25,000	\$29,900	640	HEATHSVILLE	BLACKWELLS CREEK
SNOWDEN PARK DRIVE	\$10,000	\$10,000	297	WICOMICO CHURCH	TIPERS CREEK
JORDAN LANE	\$215,000	\$235,000	215	KILMARNOCK	DIVIDING CREEK
LAGRANGE AVENUE	\$440,000	\$450,000	127	KILMARNOCK	DIVIDING CREEK
RIVERWOOD LANE	\$620,000	\$649,000	212	HEATHSVILLE	COAN RIVER
SMITH POINT ROAD	\$199,500	\$199,500	35	REEDVILLE	ROCK HOLE CREEK
SAWMILL COVE DRIVE	\$395,000	\$410,000	1276	HEATHSVILLE	LITTLE WICOMICO RIVER
FOREST GREEN ROAD	\$479,000	\$499,000	822	REEDVILLE	BRIDGE CREEK
MAIN STREET	\$316,000	\$319,000	528	REEDVILLE	COCKRELLS CREEK
WICOMICO DRIVE	\$1,200,000	\$1,250,000	192	HEATHSVILLE	GREAT WICOMICO RIVER
SWEET HALL DRIVE	\$217,500	\$234,900	228	REEDVILLE	LITTLE WICOMICO RIVER
OYSTER WAY	\$275,000	\$295,000	262	HEATHSVILLE	HULL CREEK
TRANQUILITY LANE	\$750,000	\$799,000	275	REEDVILLE	chesapeake bay
BRAMMER DRIVE	\$430,000	\$465,000	442	BURGESS	POTOMAC RIVER
WHAYS CREEK ROAD	\$350,999	\$399,000	182	Reedville	GREAT WICOMICO RIVER
STEAMBOAT LANE	\$400,000	\$419,900	104	HEATHSVILLE	GREAT WICOMICO RIVER
WHAYS CREEK ROAD	\$350,999	\$399,000	262	REEDVILLE	WHAYS CREEK

Figure 1: Waterfront Home Sales in Northumberland County, November 2017.

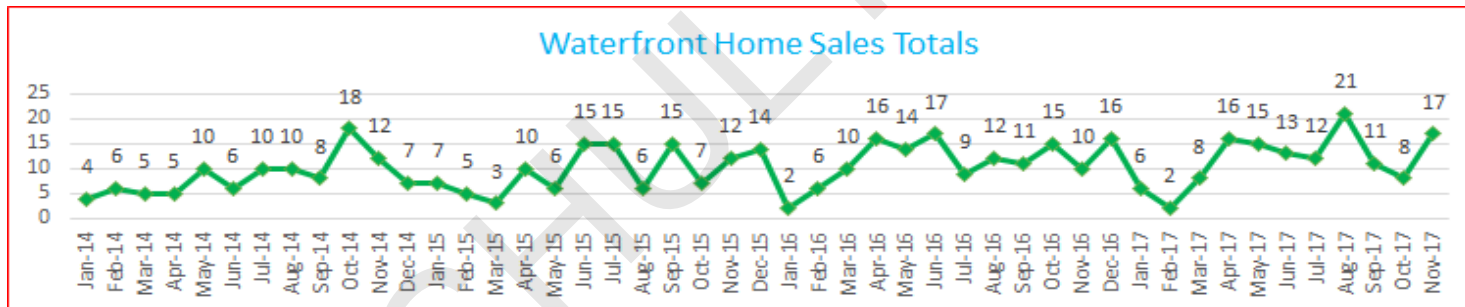


Figure 2: Waterfront Homes Sold by Month

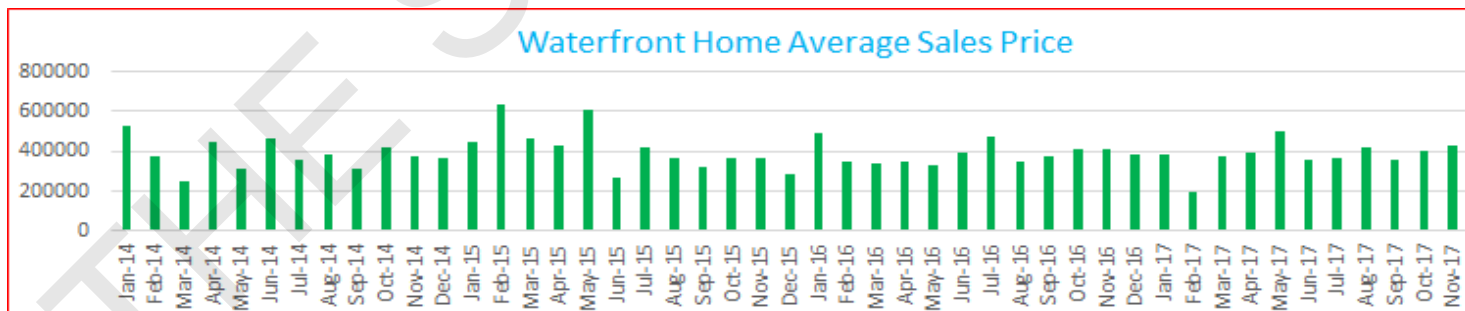


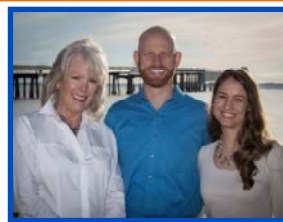
Figure 3: Waterfront Home Average Sales Price by Month.

Sales Comparison 2017 and 2016			
	2017	2016	Change
Units	129	122	5.7%
Dollar Volume	\$51,666,398	\$46,108,995	12.1%
Avg. Sales Price	\$400,515	\$377,943	6.0%
Median Sales Price	\$357,000	\$330,500	8.0%
Avg. Days on Market	276	267	3.3%

Figure 4: Year to Date Sales Comparison Between 2016 and 2017 for Waterfront Homes

End of Year Sales Total 2014 - 2016			
	2016	2015	2014
Units	138	115	101
Dollar Volume	\$52,189,795	\$44,051,350	\$38,265,439
Avg. Sales Price	\$378,187	\$383,055	\$378,866
Median Sales Price	\$332,500	\$334,000	\$349,000
Avg. Days on Market	267	275	316

Figure 5: End of Year Sales Totals 2014 - 2016 for Waterfront Homes.



## November 2017 Sales Report: Northumberland County

### WATERFRONT LAND:

Street	Sold Price	List Price	Days on Market	City/Town	Body of Water
BLACKWELLS COURT	\$25,000	\$29,900	640	HEATHSVILLE	BLACKWELLS CREEK
SNOWDEN PARK DRIVE	\$10,000	\$10,000	297	WICOMICO CHURCH	TIPERS CREEK
JORDAN LANE	\$215,000	\$235,000	215	KILMARNOCK	DIVIDING CREEK

Figure 6: Waterfront Land Sold in Northumberland, November 2017.

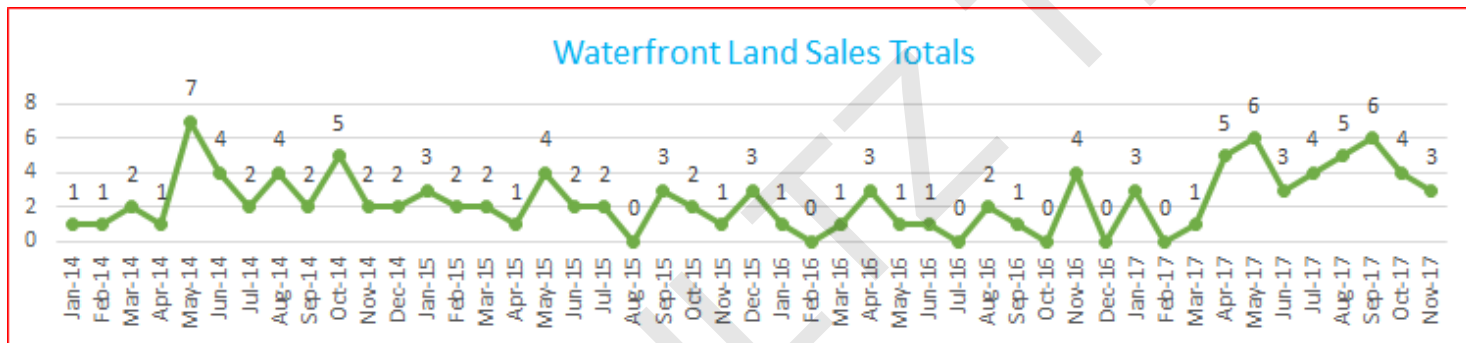


Figure 7: Waterfront Land Sales by Month.

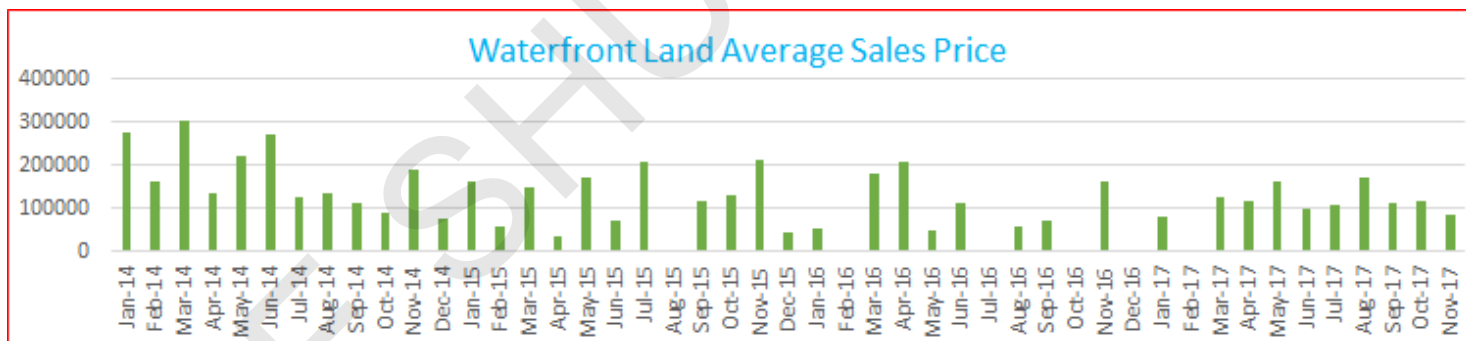


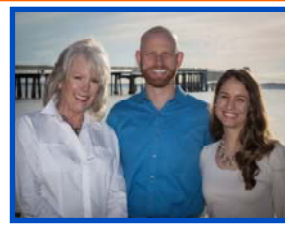
Figure 8: Average Waterfront Land Price by Month.

Sales Comparison 2017 and 2016			
	2017	2016	Change
Units	40	13	207.7%
Dollar Volume	\$4,932,000	\$1,802,100	173.7%
Avg. Sales Price	\$123,300	\$138,623	-11.1%
Median Sales Price	\$111,250	\$91,000	22.3%
Avg. Days on Market	560	428	30.8%

Figure 9: Year to Date Sales Comparison Between 2016 and 2017 for Waterfront Land.

End of Year Sales Total 2014 - 2016			
	2016	2015	2014
Units	14	25	33
Dollar Volume	\$1,851,600	\$3,132,800	\$5,788,000
Avg. Sales Price	\$132,257	\$125,312	\$175,394
Median Sales Price	\$82,000	\$95,000	\$174,500
Avg. Days on Market	399	391	379

Figure 10: End of Year Sales Totals 2014 - 2016 for Waterfront Land.



## November 2017 Sales Report: Northumberland County

### OFF-WATER HOMES

Street	Sold Price	List Price	Days on Market	City/Town
DEER GAP LANE	\$30,000	\$71,000	463	FARNHAM
GOLD LANE	\$105,000	\$113,500	385	HEATHSVILLE
KNIGHTS LANDING DR	\$75,000	\$99,950	21	Heathsville
HOPEDALE FARM ROAD	\$185,000	\$189,500	156	REEDVILLE
GASKINS BEACH RD	\$10,050	\$27,900	106	REEDVILLE
RICHMOND ROAD	\$31,000	\$29,900	170	CALLAO
FAIRWAY DRIVE	\$38,000	\$45,000	529	KILMARNOCK

Figure 11: Off-Water Homes Sold in Northumberland, November 2017.

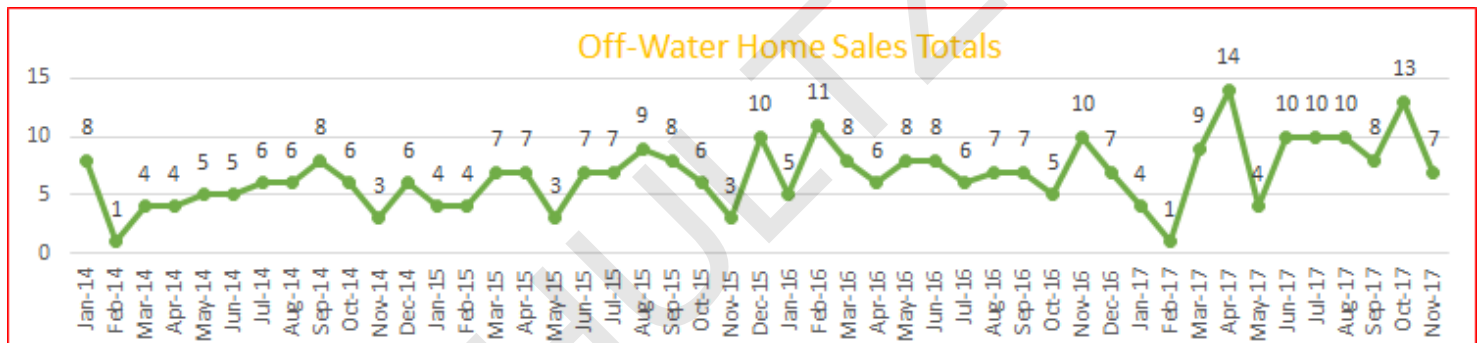


Figure 12: Off-Water Home Sales by Month.

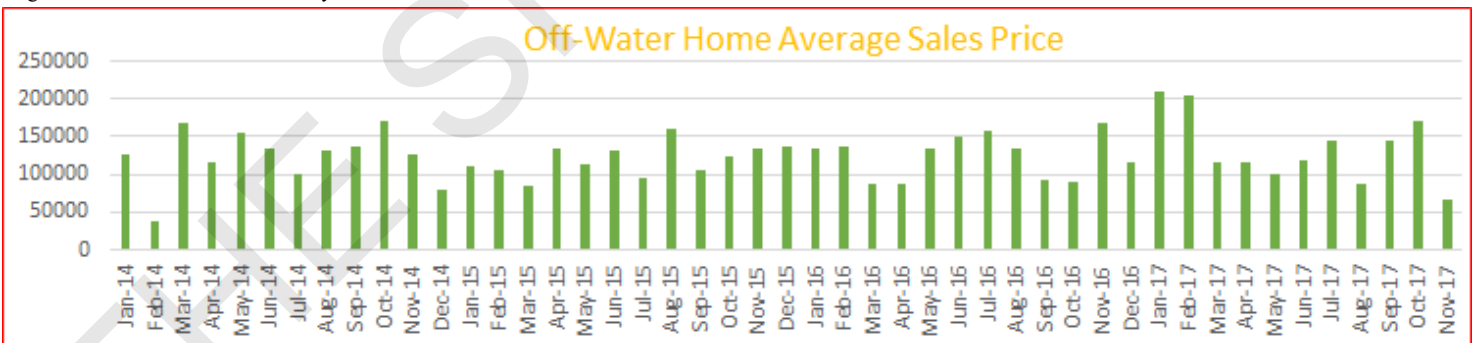


Figure 13: Average Off-water Home Sales Price by Month.

Sales Comparison 2017 and 2016:			
	2017	2016	Change
Units	90	81	11.1%
Dollar Volume	\$11,476,503	\$10,360,830	10.8%
Avg. Sales Price	\$127,517	\$127,911	-0.3%
Median Sales Price	\$121,500	\$120,000	1.3%
Avg. Days On Market	229	247	-8.2%

Figure 14: Year to Date Sales Comparison Between 2016 and 2017 for Off-Water Homes.

End of Year Sales Total 2014 - 2016			
	2016	2015	2014
Units	88	75	62
Dollar Volume	\$11,170,830	\$9,125,135	\$7,990,499
Avg. Sales Price	\$126,941	\$121,668	\$128,879
Median Sales Price	\$122,500	\$107,400	\$122,250
Avg. Days on Market	240	296	339

Figure 15: End of Year Sales Totals 2014 - 2016 for Off-Water Homes.