

## **Aerion Names Sparfell & Partners as Sales Representative**

Reno June \_\_, 2018 Aerion, the leader in supersonic flight, has named Geneva's Sparfell & Partners—a company of Sparfell Aviation Group—as an Independent Sales Consultant for the sale of the AS2 supersonic business jet. From its elegantly appointed offices on the Geneva Cointrin Airport, Sparfell Aviation Group offers aircraft advisory services, aircraft sales, leasing, aircraft operations management, and aircraft design and completions management capabilities.

“We are aligning with the leading names in aircraft sales and service,” said Ernest (Ernie) Edwards, Aerion Chief Commercial Officer. “Sparfell & Partners has a well-deserved reputation in Europe and throughout the world for its acumen and the level of service it provides its clients, and also for its knowledge of the business aviation market up to the largest VVIP aircraft.”

Sparfell & Partners has been an innovator in dry lease and wet lease (fully managed) business aviation options, and has managed the conversion of several airliners to head-of-state aircraft. Above all, they have a track record of hundreds of successful aircraft sales, from helicopters to the largest of business jets. Business aircraft operators can literally taxi up to Sparfell & Partners' offices for a consultation before moving on to other business in the city.

The company was founded and is currently run by Chairman Philip G. Queffelec and CEO Christian Hatje. Queffelec has launch a number of successful aviation companies, and at one time represented McDonnell Douglas Helicopters, where he personally set a world speed record with the MD 520 Notar aircraft to demonstrate its capabilities. In 2000, he created Corporate Jet Management SA in Geneva to operate Rolex Watch Group's fleet, and also founded Masterjet a leading European business airline, which is now part of Luxaviation Group.

Hatje has had a distinguished career in engineering and management with Airbus, Lufthansa Consulting and Lufthansa Technik. He founded aircraft lessor Amentum Capital and was at the helm of Business Aviation for PrivatAir.

“It's an honor to represent Aerion,” said Queffelec. “It's our business to understand technical progress in corporate aviation. We're persuaded that Aerion, with the involvement of GE and Lockheed Martin, will be first to market with a supersonic jet. And we intend to be first with them.”

### **About Aerion**

Aerion is launching a supersonic renaissance and a sustainable supersonic future, one that will connect people across the planet more quickly with ever more capable supersonic aircraft. The company has teamed with GE Aviation for engines and with Lockheed Martin for engineering and production. The three companies are developing the Mach 1.4 AS2 supersonic business jet. This 12-passenger jet will save

travelers as much as three hours across the Atlantic and five hours across the Pacific. It is as much as 60 percent faster than today's civil jets. Aerion plans to fly the AS2 in 2023 and achieve certification in 2025.

Reno, Nevada-based Aerion Supersonic was formed in 2003. Since that time, the company has developed and demonstrated advanced wing technology in conjunction with NASA and other leading aeronautical institutions. This research includes breakthrough work in supersonic natural laminar flow, the key enabling technology behind the AS2 supersonic business jet.

**For more information:**

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