

NRMCA Certified Concrete Sales Professional Certification Class & Exam

Presented by Tennessee Concrete Association



When: **January – May 2019** (see dates below)

Where: **Nashville, Tennessee** – Nashville City Club • 201 4th Ave. N. • Nashville, TN 37219

Why: **Increased Product Knowledge, Customer Knowledge, Business Knowledge & Better Sales Skills**

Cost: **\$3195 per person for all 4 modules** - (TCA member price)
Individual Module prices: **\$925 per Module** - (TCA member price)
\$1325 per Module - (non-TCA member price)
\$995 - (out-of-state NRMCA member)

Time: **8:00a.m. – 4:30p.m.**

The Concrete Sales Professional Certification is a highly regarded concrete training course. If you have a new employee that needs to learn about the concrete industry, or if you have an employee with new sales responsibilities, they will benefit from this course. All of the CCSP modules count toward earning NRMCA's top professional certification – the Certified Concrete Professional (CCPf) – increasingly recognized as significant milestone in concrete industry professional development.

Please circle module(s) registering for and send to the TCA office. (see options below)
All course materials will be distributed first day of the module.

Yes	No	-	Module 1 – Technical Product Knowledge	-	Jan. 8-10, 2019
Yes	No	-	Module 2 – Customer Business Knowledge	-	Feb. 19-21, 2019
Yes	No	-	Module 3 – General Business Knowledge	-	April 2-4, 2019
Yes	No	-	Module 4 – Professional Sales Skills	-	May 14-16, 2019

Module # _____

Registration fee:

\$ _____

Total \$ _____

Company: _____

Contact person: _____

Email _____

Billing Address: _____

City, St., Zip _____

Phone: _____

Student: _____

Address _____

City, St., Zip _____

Phone _____

Email _____

Remit Payment to:

Tennessee Concrete Association
705 Fort Negley Court
Nashville, TN 37203

Phone: (615) 360-7393
Fax: (615) 360-6670
Email: dsparkman@tnconcrete.org
www.tnconcrete.org

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Name on credit card _____