

Moving Solano Forward—Phase II

Task 5.0 Messaging Strategy Task 5.2: Data Book/Website

January 2017

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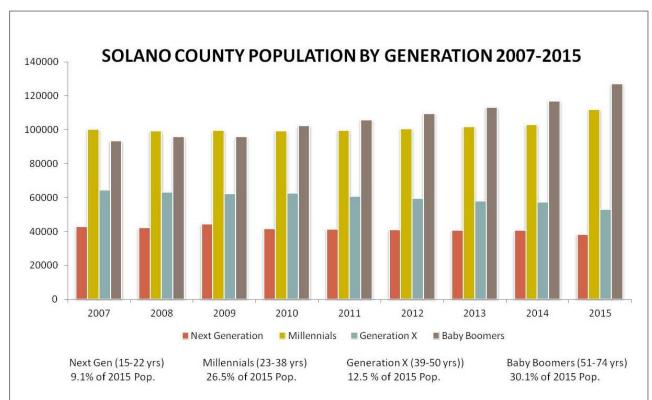
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Demographics

Demographic Overview	
Current local population (2016)	427,885
Average Household Size (2014)	2.87
Median Age (2014)	37.2
Owner-Occupied Homes (2014)	83,815
Total Housing Units (2014)	153,769

Source: <u>U.S. Census Bureau</u>, <u>American Community Survey 2014</u>, Tables DP02, DP04 and DP 05; <u>California Department of Finance</u>, <u>Demographic Research Unit</u>, Population Estimates, Current Population, July 2016

Historic and Projected Population Estimates					
2010 2016 2020-est					
394,538 438,256 460,306					
Growth Rate 6.03% 5.03%					
Source: California Department of Finance, Demographic Research Unit, Population Estimates and Projections, July 2016					



Source: US Census Bureau, ACS, Fact Finder, Population Table B01001: Sex by Age, http://factfinder.census.gov/faces/nav/jsf/pages/index.xhtml, Oct. 20, 2016

Source: California Post Secondary Education Committee, Enrollment, http://www.cpec.ca.gov/OnLineData/WhereToFind.ASP#Enroll, Oct. 20, 2016
Note: Residence Rule And Residence Situations For The 2010 Census - Facts About the Census 2010 Residence Rule and Residence Situations,
www/cen2010/resid_rules/resid_rules.html#EIGHT

		% Dist	% Distribution of Population		
Race / Ethnic Origin	Total	Local	State	U.S.	
American Indian or Alaska Native	7,869	1.9%	1.9%	1.7%	
Asian	61,667	14.6%	13.3%	4.9%	
Black or African American	57,919	13.7%	5.7%	12.2%	
Hispanic or Latino	104,865	24.9%	38.2%	16.9%	
Multi-race / Other	22,055	5.2%	2.7%	2.1%	
Pacific Islander	7,368	1.7%	0.8%	0.4%	
White	169,041	40.1%	39.2%	62.8%	

Income Level					
	Local	State	U.S.		
Per Capita	29,132	29,606	28,555		
Median Household	67,341	61,489	53,482		
Average Household	83,471	86,704	74,596		
Source: U.S. Census Bureau, American Community Survey 2014, Table DP03, July 2016					

Household Income Distribution					
% Distribution of Population				tion	
Annual Income	Total	Local	State	U.S.	
Under \$35,000	38,094	24.9%	29.0%	32.6%	
\$35,000 - \$50,000	18,104	11.8%	12.0%	13.4%	
\$50,001 - \$75,000	27,115	17.7%	16.3%	17.6%	
\$75,001 - \$100,000	21,487	14.0%	11.9%	12.0%	
Over \$100,000	47,751	31.3%	21.9%	24.2%	
Source: U.S. Census Bureau, American Community Survey 2014, Table DP03, July 2016					

Age Distribution of Population					
% Distribution of Population				ılation	
Age Group	Total	Local	State	U.S.	
Under 18 years	101,535	22.9%	23.6%	22.9%	
19-24 years	40,448	9.5%	10.0%	9.8%	
25-34 years	54,914	14.0%	14.4%	13.3%	
35-54 years	118,373	25.8%	26.6%	25.9%	
55-74 years	77,224	22.0%	19.6%	21.5%	
75 years and older	20,850	5.4%	5.5%	6.3%	
Source: U.S. Census Bureau, Amer	Source: U.S. Census Bureau, American Community Survey 2014, Table DP05, July 2016				

Median Age of Population					
Local	State	U.S.			
36.2	36.4	38			
Source: <u>U.S. Census Bureau, American Community Survey 2014,</u> Table DP05, July 2016					

Educational Attainment of Population over 25 Years of Age				
	% Distribution of Populatio			lation
Years of School Completed	Total	Local	State	U.S.
Less than High School	36,648	12.4%	18.4%	13.5%
High School	70,378	23.8%	20.8%	27.8%
Some College	88,854	30.0%	22.0%	21.1%
Associate's Degree	27,194	9.2%	7.8%	8.0%
Bachelor's Degree	49,704	16.8%	19.5%	18.3%
Graduate or Doctorate Degree	22,723	7.7%	11.4%	11.0%
Source: U.S. Census Bureau, American Com	munity Survey 2014, Table S1	501, July 2016		

Laborshed

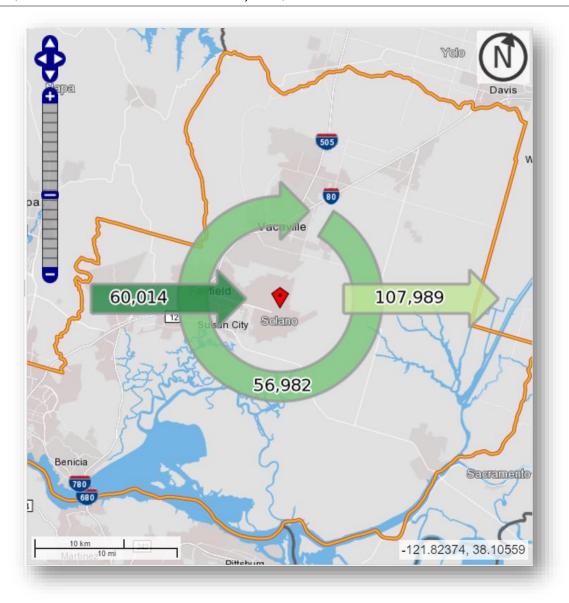
Labor Force and Unemployment									
December 2016	Total Labor Force	Number Unemployed	Unemployment Rate						
- Solano County	210,100	10,700	5.1%						
- Laborshed Area	2,131,400	69,300	4.9%						
2015 Avg. Annual									
- Solano County	206,600	12,600	6.1%						
- Laborshed Area	2,313,400	138,000	5.1%						
2014 Avg. Annual									
- Solano County	204,000	15,300	7.5%						
- Laborshed Area	2,746,900	192,100	6.6%						

Source: <u>California Employment Development Department</u>, <u>Labor Market Information Division</u>, Current & Historical Unemployment Rate & Labor Force and Monthly Labor Force Data for Cities and Designated Places data tables, Jan 2017 Laborshed Area includes: Alameda, Contra Costa, Napa, Sacramento, San Francisco, and Yolo Counties with commute distance of <50 miles and identified commute patterns by Census, (http://onthemap.ces.census.gov/)

Commute Patterns									
		Distribution of Workers by Percent							
Commute Time	Number of Workers	Local	State	U.S.					
Less than 15 minutes	49,168	28.0%	23.9%	27.4%					
15 to 29 minutes	52,892	30.0%	35.9%	36.4%					
30 to 44 minutes	30,847	17.5%	21.6%	20.1%					
45 to 59 minutes	16,922	9.6%	8.2%	7.8%					
60 or more minutes	26,096	15.0%	10.5%	8.3%					
Estimated Average Travel	Time to Work	33 min.	30 min.	28 min.					
Source: U.S. Census Bureau, Americ	can Community Survey 20	14, Table B08012, July 201	7						

Outbound/Inbound Commute Patterns – 2014									
Location	Outbound Workers	Inbound Workers	Distance Miles						
Sacramento Metro	19,300	15,400	25 - 45						
North Bay Counties	20,900	9,500	19 - 50						
San Francisco & San Mateo Counties	16,600	4,500	47 - 64						
East & South Bay Counties	43,500	19,000	27 - 64						
San Joaquin County	2,750	3,030	30 - 53						
Other	4,939	8,584							
Total Daily Commuters	107,989	60,014							

Source: Inflow/Outflow Analysis, 2014, (http://onthemap.ces.census.gov/) and MSF II Task 3.4 Laborshed, prepared by Economic Forensics; Point to Point Distances: Destination Solano County Offices, Fairfield



Occupational Categories	Live and Work in Solano County	Outbound Commuters	Inbound Commuters
Total Workers in Each Commute Category	62,431	117,167	64,786
% of Total Workers			
Management	10.0%	11.3%	8.2%
Business and Financial Operations	6.5%	4.9%	3.8%
Computer and mathematical	2.8%	2.9%	1.3%
Architecture and Engineering	2.0%	1.6%	0.8%
Life, Physical, and Social Science	1.2%	1.7%	0.7%
Community and Social Service	1.8%	2.5%	2.0%
Legal	0.8%	1.0%	0.9%
Education and Training	2.7%	4.8%	5.2%
Arts, Design, Entertainment, Sports, and Media	1.2%	1.7%	1.2%
Healthcare Practitioners and Technical	7.7%	9.5%	6.2%
Healthcare Support	2.7%	1.8%	3.2%
Protective Service	3.2%	3.4%	3.1%
Food Preparation and Serving Related	2.5%	3.0%	7.4%
Building/Grounds Cleaning and Maintenance	2.4%	2.1%	3.8%
Personal Care and Service	3.1%	2.1%	5.8%
Sales and Related	7.2%	8.2%	12.8%
Office and Administrative Support	14.6%	10.0%	15.4%
Farming, Fishing, and Forestry	1.3%	1.3%	0.8%
Construction and Extraction	8.2%	7.8%	4.1%
Installation, Maintenance, and Repair	5.2%	5.6%	2.5%
Production/Manufacturing	6.0%	5.2%	5.6%
Transportation and Material Moving	6.9%	7.6%	5.2%

Labor Costs

Tax / Benefit	Rate / Basis	Administering Agency
Disability Insurance	0.9% (employee wage deduction) Based on \$106,742 taxable wages, limit is \$980/employee per calendar year	California Employment Development Department
Employment Training Tax	0.1% (employee wage deduction) The taxable wage limit us \$7,000/ employee per calendar year	California Employment Development Department
Unemployment Insurance	1.5%-6.2% on 1st \$7,000/ employee per calendar year, based on an employer's experience rating and the balance in the UI Fund. 3.4% for new employers for 2-3 years	California Employment Development Department
Workers' Compensation	Based on payroll and occupations	California Department of Industrial Relations
Family Leave	Employees covered by Disability Insurance (see above) are eligible for up to six (6) weeks of paid family leave to care for a seriously ill child, spouse, parent or domestic partner, or to bond with a new minor child. Disability Insurance is paid by employee.	California Employment Development Department

Source: <u>California Employment Development Department</u> (www.edd.ca.gov/), <u>2016 California Employer's Guide, Publication DE 44 Rev.</u> <u>42 (1-16)</u> (www.edd.ca.gov/pdf_pub_ctr/de44.pdf); <u>California Department of Industrial Relations</u> (www.dir.ca.gov/default.html), **July 2016**

Management, Business & Financial	SOC Code ¹	Starting Wage	Experienced Wage
Accountant & Auditor	13-2011	\$28.73	\$45.17
Computer & Info Systems Manager	11-3021	\$37.57	\$66.87
Human Resource Specialist	13-1071	\$26.77	\$44.20
Human Resources Manager	11-3121	\$43.29	\$67.57
Industrial Productions Manager	11-3051	\$37.56	\$56.79
Labor Relations Specialist	13-1075	\$30.43	\$47.60
Purchasing Agent (except wholesale, retail & farm)	13-1023	\$24.19	\$43.09
Sales Manager	11-2022	\$22.41	\$53.57
Office Administration & Support	SOC Code	Starting Wage	Experienced Wage
Bookkeeping, Accounting Clerk	43-3031	\$16.19	\$25.60
Customer Service Rep	43-4051	\$15.18	\$23.37
Data Entry Keyer	43-9021	\$13.51	\$22.44
Executive Secretary & Administrative Assistant	43-6011	\$20.81	\$31.83
Info & Records Clerk	43-4199	\$21.09	\$26.28
Payroll & Timekeeping Clerk	43-3051	\$18.10	\$26.40
Secretary (except legal, medical)	43-6014	\$14.62	\$22.95
Shipping, Receiving, Traffic Clerk	43-5071	\$13.32	\$24.84
Supervisor of Officer Workers	43-1011	\$20.95	\$34.46
Computer & Information Technology	SOC Code	Starting Wage	Experienced Wage
Computer Programmer	15-1131	\$40.21	\$57.22
Network & Computer Systems Administrator	15-1142	\$31.81	\$49.85
Architecture & Engineering	SOC Code	Starting Wage	Experienced Wage
Architectural & Civil Drafter	17-3011	\$17.36	\$30.16
Civil Engineer	17-2051	\$35.19	\$57.86
Electrical & Electronic Engineering Technician	17-3023	\$27.77	\$53.00
Electronics Engineer (except computer)	17-2072	\$25.40	\$46.08
Mechanical Engineer	17-2141	\$34.88	\$54.00

Construction & Maintenance	SOC Code	Starting Wage	Experienced Wage
Auto Service Mechanic & Technician	49-3023	\$15.09	\$23.43
Carpenter	47-2031	\$22.17	\$35.66
Construction Laborer	47-2061	\$15.44	\$26.31
Electrician	47-2111	\$24.77	\$43.19
Equipment Operator	47-2073	\$29.10	\$40.55
Industrial Equipment Electronic Repair	49-2094	\$17.33	\$35.29
Industrial Machinery Mechanic	49-9041	\$27.95	\$36.51
Machinery Maintenance	49-9043	\$15.38	\$26.10
Maintenance & Repair Worker	49-9071	\$14.85	\$27.89
Painter	47-2141	\$16.92	\$29.13
Supervisor of Trades Workers	47-1011	\$30.53	\$47.51
Production & Transportation	SOC Code	Starting Wage	Experienced Wage
Assembler & Fabricator	51-2099	\$13.38	\$18.60
Computer Controlled Machine Tool Operator	51-4011	\$17.15	\$25.69
Industrial Truck & Tractor Operator	53-7051	\$12.19	\$18.88
Machinist	51-4041	\$34.30	\$46.22
Material Movers	53-7062	\$10.30	\$16.47
Production Supervisor	51-1011	\$24.14	\$36.32
Quality Inspector, Tester, Sorter, Sampler, Weigher	51-9061	\$14.44	\$24.93
Truck Driver, Heavy	53-3032	\$16.85	\$28.89
Truck Driver, Light	53-3033	\$10.69	\$29.19
Welder, Cutter, Solderer, Brazer	51-4121	\$15.75	\$27.87
Life & Physical Science	SOC Code	Starting Wage	Experienced Wage
Food Sciences Technologist	19-1012	\$21.49	\$48.29
Environmental Science Technician	19-4091	\$20.87	\$28.52
Healthcare Practitioners & Technical	SOC Code	Starting Wage	Experienced Wage
LPN and LVN	29-2061	\$24.09	\$31.42
Medical & Clinical Lab Technician	29-2012	\$25.36	\$32.37

Wages by Selected Occupations			
Pharmacy Aides	31-9094	\$17.37	\$26.92
Physical Therapist	29-1123	\$46.08	\$59.37
Physical Therapist Assistant	31-2021	\$37.56	\$36.10
Registered Nurse	29-1141	\$52.44	\$74.82
Sales, Marketing, Design & Related	SOC Code	Starting Wage	Experienced Wage
Commercial & Industrial Designer	27-1021	\$27.81	\$37.23
Graphic Designer	27-1024	\$19.74	\$29.94
Retail Salesperson	41-2031	\$9.45	\$13.45
Sales Rep (mfg. technical, scientific)	41-4011	\$29.46	\$63.03
Sales Rep (services, all other)	41-3099	\$17.29	\$31.11

Source: <u>State of California Employment Development Department, Labor Market Information Division</u> (www.labormarketinfo.edd.ca.gov/), Employment and Wages Occupations, 1st Quarter 2016 data for Butte County/MSA, July 2016. ¹Standard Occupational Code

Wage Comparison k	y Occu	pation									
OCCUPATIONS	Solai	Solano Co		Alameda Co		Napa Co		Sacramento Co		San Francisco Co	
Wages by Percentile	25%	75%	25%	75%	25%	75%	25%	75%	25%	75%	
Management Occupation	ons		•			•					
General and Operations Managers	\$32.06	\$63.94	\$38.83	\$87.47	\$35.03	\$74.01	\$32.45	\$62.08	\$41.08	n/a	
Marketing Managers	\$42.19	\$87.66	\$60.34	n/a	\$49.81	\$84.52	\$33.03	\$76.21	\$66.71	n/a	
Sales Managers	\$22.41	\$53.57	\$42.66	n/a	\$41.98	>\$90.0 0	\$28.83	\$71.37	\$46.12	n/a	
Administrative Services Managers	\$40.32	\$62.85	\$33.99	\$60.59	\$30.61	\$54.33	\$31.31	\$52.19	\$36.20	\$69.10	
Computer and Information Systems Managers	\$37.57	\$66.87	\$53.38	>\$90.0 0	\$42.87	\$73.72	\$51.01	\$72.37	\$69.01	n/a	
Industrial Production Managers	\$37.56	\$56.79	\$35.59	>\$70.2 4	n/a	n/a	\$34.74	\$62.43	\$47.31	\$80.23	
All Other Manager Occupations	\$44.49	\$71.54	\$50.45	\$84.27	\$38.29	\$73.44	\$29.51	\$62.86	\$52.66	\$83.39	
Business and Financial (Operatio	ns Occup	oations								
Accountants and Auditors	\$28.73	\$45.19	\$29.56	\$37.80	\$27.96	\$45.33	\$25.89	\$40.65	\$32.02	\$52.55	
Purchasing Agents	\$24.19	\$43.09	\$27.99	\$46.34	\$28.47	\$42.36	\$25.01	\$43.96	\$31.81	\$50.60	

Wage Comparison b	y Occu	pation															
OCCUPATIONS	Solar	no Co	Alame	Alameda Co		Alameda Co		Alameda Co		Alameda Co Napa Co		Sacramento Co		Sacramento Co		San Francisco Co	
Wages by Percentile	25%	75%	25%	75%	25%	75%	25%	75%	25%	75%							
Human Resources Specialists	\$26.77	\$44.20	\$27.63	\$49.08	\$27.77	\$43.64	\$25.16	\$41.99	\$31.31	\$52.25							
Management Analysts	\$28.82	\$50.58	\$32.08	\$58.03	\$27.19	\$55.03	\$27.11	\$34.17	\$37.01	\$73.51							
Market Research Analysts and Marketing Specialists	\$22.84	\$39.40	\$27.76	\$58.96	\$24.59	\$44.55	\$22.02	\$43.97	\$29.81	\$59.65							
All Other Business & Financial Operation Occupations	\$28.19	\$49.06	\$29.20	\$54.44	\$23.75	\$43.62	\$27.21	\$44.99	\$33.26	\$58.01							
Computer and Mathema	atical Oc	cupation	ıs														
Computer Systems Analysts	\$36.66	\$46.42	\$33.37	\$56.80	\$30.84	\$45.36	\$33.90	\$44.21	\$43.20	\$67.13							
Software Developers, Applications	\$46.30	\$60.56	\$46.91	\$72.42	\$37.50	\$61.32	\$42.09	\$60.22	\$44.14	\$70.27							
Computer Programmers	\$40.21	\$57.22	\$32.35	\$60.05	n/a	n/a	\$34.56	\$44.21	\$40.07	\$67.57							
Database Administrators	\$37.57	\$57.17	\$32.17	\$58.73	\$31.03	\$68.00	\$29.57	\$50.47	\$38.74	\$66.01							
Network and Computer Systems Administrators	\$31.81	\$49.85	\$40.73	\$61.60	\$31.44	\$47.14	\$30.61	\$48.61	\$39.08	\$64.08							
All Other Computer & Mathematical Occupations	\$23.67	\$53.02	\$38.03	\$65.73	\$19.35	\$56.97	\$27.93	\$50.41	\$38.71	\$63.93							
Engineering Occupation	ıs																
Industrial Engineers	\$36.58	\$59.63	\$36.84	\$58.83	\$35.38	\$57.56	\$34.62	%55.37	\$41.59	\$61.73							
Mechanical Engineers	\$34.88	\$54.00	\$39.84	\$59.62	\$29.94	\$49.81	\$35.13	\$55.78	\$37.17	\$63.73							
Mechanical Drafters	\$23.02	\$35.01 2	\$21.44	\$39.89	n/a	n/a	\$21.21	\$34.40	\$26.42	\$42.60							
Civil Engineering Technicians	\$27.28	\$44.39	\$26.61	\$36.94	\$28.50	\$47.90	\$25.90	\$37.21	\$25.45	\$30.31							
All Other Engineering Occupations	\$38.09	\$66.04 5	\$42.22	\$70.76	\$39.34	\$46.74	\$41.17	\$60.39	\$43.28	\$73.94							
Life, Physical, and Socia	l Science	Occupa	tions														
Food Scientists and Technologists	\$21.49	\$48.29	\$24.67	\$47.19	\$28.13	\$26.97	\$22.24	\$36.84	\$31.69	\$57.47							
Soil and Plant Scientists	n/a	n/a	\$33.08	\$39.80	\$21.76	\$44.50	\$27.54	\$47.75	n/a	n/a							
Environmental Scientists and Specialists, Including Health	\$33.06	\$45.26	\$32.06	\$57.60	\$34.05	\$46.16	\$30.19	\$48.16	\$33.33	\$61.85							

Wage Comparison b	y Occu	pation										
OCCUPATIONS	Solai	no Co	Alameda Co		Alameda Co		Nap	Napa Co		Sacramento Co		ancisco o
Wages by Percentile	25%	75%	25%	75%	25%	75%	25%	75%	25%	75%		
Agricultural and Food Science Technicians	n/a	n/a	\$17.37	\$28.93	\$20.52	\$25.52	\$16.77	\$24.18	n/a	n/a		
Biological Technicians	\$18.45	\$40.81	\$20.48	\$36.22	n/a	n/a	\$15.70	\$23.22	\$27.14	\$42.92		
All Other Life, Physical & Social Science Occupations	\$18.45	\$40.81	\$20.48	\$36.22	n/a	n/a	\$15.70	\$23.22	\$27.14	\$42.92		
Office and Administrativ	ve Suppo	ort Occup	oations									
First-Line Supervisors	\$20.95	\$34.46	\$23.64	\$38.61	\$26.12	\$31.08	\$30.77	\$38.22	\$25.73	\$39.98		
Bookkeeping, Accounting, and Auditing Clerks	\$16.19	\$25.60	\$18.60	\$28.04	\$18.99	\$28.07	\$16.36	\$24.39	\$19.78	\$30.00		
Customer Service Representatives	\$15.81	\$23.37	\$16.54	\$25.76	\$13.99	\$23.48	\$13.67	\$23.21	\$17.63	\$29.04		
Production, Planning, and Expediting Clerks	\$17.25	\$31.23	\$21.34	\$31.75	\$20.25	\$29.54	\$18.53	\$28.53	\$23.12	\$35.54		
Shipping, Receiving, and Traffic Clerks	\$13.32	\$24.84	\$13.78	\$21.35	\$16.38	\$22.97	\$11.82	\$18.88	\$15.37	\$23.11		
All Other Office & Administrative Support Occupations	\$9.60	\$14.82	\$10.61	\$23.32	\$10.63	\$16.79	\$9.56	\$13.99	\$11.63	\$21.92		
Farming, Fishing, and Fo	orestry C	ccupatio	ons									
First-Line Supervisors of Farming, Fishing, and Forestry Workers	\$24.06	\$32.25	\$16.81	\$22.96	\$19.56	\$37.48	\$14.20	\$32.51	\$17.21	\$54.20		
Agricultural Equipment Operators	\$13.53	\$21.17	n/a	n/a	\$13.17	\$15.36	\$10.06	\$11.96	n/a	n/a		
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$9.40	\$10.89	\$9.55	\$15.74	\$10.67	\$14.21	\$9.44	\$11.17	\$11.42	\$14.72		
Production Occupations	;											
First-Line Supervisors of Production and Operating Workers	\$24.14	\$36.32	\$21.72	\$43.23	\$26.06	\$42.98	\$20.64	\$36.23	\$23.72	\$48.19		
Structural Metal Fabricators and Fitters	n/a	n/a	\$16.96	\$24.50	n/a	n/a	\$15.09	\$27.20	n/a	n/a		
Team Assemblers	\$11.25	\$19.53	\$12.24	\$25.88	\$15.66	\$32.92	\$11.49	\$17.18	\$12.95	\$20.68		

OCCUPATIONS	Solar	no Co	Alame	eda Co	Nap	a Co	Sacram	ento Co		ancisco o
Wages by Percentile	25%	75%	25%	75%	25%	75%	25%	75%	25%	75%
Computer-Controlled Machine Tool Operators, Metal and Plastic	\$17.15	\$25.69	\$15.06	\$26.99	n/a	n/a	\$15.46	\$22.77	\$17.94	\$26.58
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	\$12.98	\$23.66	\$12.72	\$19.04	n/a	n/a	\$13.09	\$17.74	\$11.59	\$26.38
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$11.72	\$18.24	\$13.38	\$19.65	n/a	n/a	\$12.97	\$18.75	\$11.06	\$14.77
Machinists	\$34.30	\$46.22	\$18.9	\$33.47	\$12.14	\$28.75	\$18.82	\$31.74	\$16.92	\$39.24
Welders, Cutters, Solderers, and Brazers	\$15.75	\$27.87	\$17.51	\$28.73	\$20.18	\$23.47	\$16.43	\$29.98	\$21.42	\$43.77
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	\$12.72	\$19.18	\$15.98	\$32.50	n/a	n/a	\$13.87	\$22.03	\$14.52	\$26.85
All Other Production Operations Occupations	\$13.05	\$26.50	\$9.73	\$17.20	n/a	n/a	\$10.65	\$18.75	\$9.91	\$23.68
Transportation and Mat	erial Mo	ving Occ	upation	s						
First-Line Supervisors of Helpers, Laborers, and Material Movers,	\$15.66	\$28.95	\$20.09	\$37.41	\$18.18	\$19.69	\$10.99	\$21.53	\$12.77	\$24.44
First-Line Supervisors of Transportation and Material-Moving Machinery	\$18.55	\$37.68	\$23.39	\$39.51	\$18.98	\$31.11	\$21.07	\$35.87	\$24.61	\$40.68
Laborers and Freight, Stock, and Material Movers, Hand	\$10.30	\$16.47	\$11.16	\$19.45	\$10.74	\$16.63	\$10.10	\$17.40	\$11.84	\$17.36
All Other Transportation and Material Moving Occupations	\$9.47	\$11.91	\$9.57	\$13.22	\$9.82	\$13.60	\$9.62	\$17.03	\$10.25	\$14.89

Source: <u>State of California Employment Development Department, Labor Market Information Division</u> (www.labormarketinfo.edd.ca.gov/) Employment and Wages Occupations, 1st Quarter 2016 data, July 2016. Standard Occupational Code

Education and Training

4-Year Universities and Colleg	ges (sampling	within 50	miles)		
Institution	Location	Distance	Public / Private	Enrollment	Graduates
<u>Argosy University – SF Bay Area</u>	Alameda	38.6 mi	Private	330	140
California State University – East Bay	Hayward	43.4 mi	Public	15,528	4,118
California State University Maritime Academy	Vallejo	17.9 mi	Public	1,075	200
<u>California State University – Sacramento</u>	Sacramento	36.6 mi	Public	30,284	6,577
Dominican University of California	San Rafael	34.7 mi	Private	1,863	550
Golden Gate University – San Francisco	San Francisco	40.3 mi	Private	21735	1,157
Holy Names University	Oakland	35.6 mi	Private	1,049	343
John F Kennedy University	Pleasant Hill	23.3 mi	Private	1,111	370
<u>Lincoln University</u>	Oakland	35.8 mi	Private	874	110
Mills College	Oakland	36.1 mi	Private	1,397	594
Pacific Union College	Angwin	31.0 mi	Private	1,555	380
Saint Mary's College	Moraga	31.2 mi	Private	4,030	1,206
Samuel Merritt University	Oakland	34.0 mi	Private	1,593	676
San Francisco State University	San Francisco	46.5 mi	Public	30,256	7,123
Saybrook University	Oakland	35.8 mi	Private	558	125
Sonoma State University	Rohnert Park	37.6 mi	Public	9,408	2,159
The Wright Institute	Berkeley	32.0 mi	Private	451	135
Touro University	Vallejo	19.3 mi	Private	1,386	487
<u>University of California – Berkeley</u>	Berkeley	31.8 mi	Public	28,189	11,303
<u>University of California – Davis</u>	Davis	23.5 mi	Public	35,186	9,410
<u>University of California Hastings</u> <u>College of Law</u>	San Francisco	41.4 mi	Public	950	351
<u>University of California – San</u> <u>Francisco</u>	San Francisco	43.7 mi	Public	3,107	978
University of San Francisco	San Francisco	42.7 mi	Public	10,797	3,136
University of the Pacific	Stockton	43.6 mi	Private	6,281	1,834
Total Students Enrolled				208,993	
Total Graduates					53,462
Source: National Center for Education Statistics	, 2015 School Data; D	istance is from F	airfield, County S	eat, July 2016	1

Institution	Location	Distance	Public / Private	Enrollment	Graduates
American River College	Sacramento	44.6 mi	Public	29,381	5,834
Berkeley City College	Berkeley	32.0 mi	Public	7,164	548
<u>Carrington College – Citrus</u> <u>Heights</u>	Citrus Heights	47.3 mi	Private	568	317
<u>Carrington College – Pleasant Hill</u>	Pleasant Hill	23.3 mi	Private	616	342
<u>Carrington College – Sacramento</u>	Sacramento	39.3 mi	Private	1,272	496
<u>Carrington College – San Leandro</u>	San Leandro	40.8 mi	Private	478	358
<u>Carrington College – Stockton</u>	Stockton	42.1 mi	Private	583	362
<u>Chabot College</u>	Hayward	45.3 mi	Public	13,457	1,103
<u>City College of San Francisco</u>	San Francisco	45.6 mi	Public	23,610	3,767
College of Alameda	Alameda	38.6 mi	Public	6,283	559
College of Marin	Kentfield	37.3 mi	Public	5,490	361
Contra Costa College	San Pablo	27.9 mi	Public	6,355	1,015
Cosumnes River College	Sacramento	46.6 mi	Public	14,389	2,158
<u>Diablo Valley College</u>	Pleasant Hill	23.3 mi	Public	19,694	4,634
Laney College	Oakland	36.4 mi	Public	11,667	851
<u>Las Positas College</u>	Livermore	42.0 mi	Public	8,912	749
Los Medanos College	Pittsburg	19.4 mi	Public	8,861	1,968
Merritt College	Oakland	35.6 mi	Public	6,647	737
Napa Valley College	Napa	16.5 mi	Public	6,257	870
Sacramento City College	Sacramento	32.0 mi	Public	22,690	2,252
San Joaquin Delta College	Stockton	42.1 mi	Public	17,895	2,801
Santa Rosa Junior College	Santa Rosa	42.3 mi	Public	23,411	5,827
Solano Community College	Fairfield	5.1 mi	Public	9,964	1,601
Woodland Community College	Woodland	32.5 mi	Public	2,955	285
Total Students Enrolled				248,599	
Total Graduates				-	39,795

Provider	Location	Distance	Programs	Enrollment	Certified
Asher College	Sacramento	39.2 mi	Business, Management, Marketing, and Related Support Services; Computer and Information Sciences and Support Services; Engineering Technology and Engineering-Related Fields; Health Professions and Related Programs; Mechanic and Repair Technologies/Technicians	485	205
Aviation Institute of Maintenance	Oakland	37.9 mi	Airframe Mechanics & Aircraft Maintenance Technology/Technicians	n/a	66
<u>Bay Area</u> <u>Medical</u> <u>Academy</u>	San Francisco	40.4 mi	Health Related Programs: Medical/Clinical Assistant; Pharmacy Technician/Assistant	95	83
Blake Austin College	Vacaville	5.1 mi	Health Professions and Related Programs; Personal and Culinary Services	312	228
Brandman University - Fairfield	Fairfield	6.6 mi	Arts & Sciences (criminal justice, psychology), Business & Professional Studies (marketing, accounting), and Education (early childhood, special education).	n/a	n/a
<u>Brightwood</u> <u>College</u>	Sacramento	41.4 mi	Health Professions and Related Programs; Homeland Security, Law Enforcement, Firefighting and Related Protective Services	473	352
California Apprenticeship Coordinators Association	Fairfield	3.7 mi	Building and construction trades; layout, fabricate, and assemble sheet metal products; heating, ventilating, and air conditioning, metal roofs, kitchen equipment, blowpipe systems, chutes, and hoppers.	n/a	n/a
<u>Cambridge</u> <u>Junior College</u>	Woodland	29.7 mi	Medical Reception/Receptionist, Medical/Clinical Assistant	78	67
<u>Carrington</u> <u>College</u>	Citrus Heights	47.3 mi	Health Information Technology, Dental Assisting, Pharmacy	568	317
	Pleasant Hill	23.3 mi	Technology, Medical Assisting, Medical Office Administration, Medical Insurance Billing & Coding,	616	342
	Sacramento	39.3 mi	Entrepreneurship, Construction	1,272	694
	San Leandro	40.8 mi	Management, Software Technologies, Sales & Marketing, Hospitality and Tourism,	478	358
	Stockton	42.1 mi	Accounting, Business Administration, Office Skills,	583	362

Provider	Location	Distance	Programs	Enrollment	Certified
			Paralegal, Criminal Justice, Network Security, Network Systems Administration, Electronics Technology		
Carpenters Training Committee for Northern California	Fairfield	3.7 mi	Carpenters, acoustical installers, drywall/lathers, hardwood floor layers, insulators, Mill & Cabinet makers, scaffold erectors, shingles	n/a	n/a
Field Ironworkers Apprenticeship & Training Program	Benicia	17.7 mi	Steel and cable reinforcing in concrete construction (rebar work), erections of steel skeleton of buildings, window wall and curtain wall exteriors, rigging of heavy machinery and welding	n/a	n/a
Intercoast Colleges	Fairfield Elk Grove	7.5 mi 39.6 mi	Administrative Medical Assistant, Alcohol & Drug Counseling, Business Technology and Administration, Computerized Accounting, Electrical, HVAC Technician, Practical Nursing, Massage Therapy, Medical Assistant, Mental Health Rehabilitation Technician, Multimedia Specialist, Paralegal Specialist, Pharmacy Technician	47 26	169* 50
ITT Technical Institute	Concord Oakland	21.0 mi 35.8 mi	Business Management, Criminology & Forensic Technology (Concord), Drafting & Design Technology, Electrical Engineering & Communications Technology, Electrical Engineering Technology, Graphic Communications and Design, Information Systems & Cybersecurity, Mobile Communication Technology, Network Systems Administration, Paralegal, Project Management & Administration (Construction/IT)	233 173	82 38
Golden State College of Court Reporting	Dublin	41.7 mi	Court reporting, transcription & captioning	47	6
<u>Le Cordon Bleu</u>	San Francisco Sacramento	41.6 mi 36.1 mi	Culinary Arts Programs, Baking and Pastry Arts Programs, Online Programs, Cooking Classes for Culinary Enthusiasts	442 318	201 128

Provider	Location	Distance	Programs	Enrollment	Certified
Miami Ad School	San Francisco	40.7 mi	Advertising	81	71
MTI Business College, Inc.	Stockton	42.1 mi	Business Management, Marketing, & Related Support Services; Computer & Information Sciences & Support Services; Health Professions & Programs; Legal Professions & Studies	120	91
MTI College	Sacramento	44.6 mi	Business Management, Marketing, & Related Support Services; Computer & Information Sciences & Support Services; Health Professions & Programs; Personal & Culinary Services	919	491
National Holistic Institute	Emeryville	34.3 mi	Massage Therapy, Therapeutic Massage	675	594
Northern California Sound & Communication JATC	Sacramento	42.7 mi	Telecommunications Installers/Technicians work in construction environment installing circuits and equipment for telephones, computer networks, video distribution systems, security and access control systems, and other low voltage systems including, but not limited to: Fiber Optic Networks, Security Installations, Voice Data Video Technologies, Audio/Video Systems, and Fire and Life Safety Systems.	n/a	n/a
Sheet Metal, Air, Rail and Transportation – SMART	Fairfield	6.1 mi	Building trades sheet metal, air condition mechanic (building trades), test and balance (building trades)	n/a	n/a
Solano Community College	Fairfield	3.9 mi	Agriculture, Agriculture Operations, and Related Sciences, Business, Management, Marketing, and Related Support Services, Communication Technologies/Technicians and Support Services, Computer and Information Sciences and Support Services, Engineering Technology and Engineering-Related Fields, Family and Consumer Sciences/Human Sciences, Health Professions and Related Programs,	n/a	174

Provider	Location	Distance	Programs	Enrollment	Certified
			Homeland Security, Law Enforcement, Firefighting and Related Protective Services, Legal Professions and Studies, Mechanic and Repair Technologies/ Technicians, Personal and Culinary Services, Precision Production, Public Administration and Social Service Professions,		
Solano College SBDC	Fairfield	6.5 mi	Fundamentals of Globalization: Analyzing the Global Environment, Managing in a Global Environment, The Global Context; Strategies for Globalization; Key Aspects of the American Work Environment; Communicating Successfully in the American Workplace; The Essentials of Budgeting for Non-financial Professionals; Analyzing Financial Statements for Non-financial Professionals; The Time Value of Money and Investment Decisions for Non-financial Professionals; Financial Statements for Non- financial Professionals; Five-Star Services for Hospitality Employees, Five-Star Services for Hospitality Managers; Essentials of Interviewing and Hiring: Screening Applicants for Interviewing, Conducting an Effective Interview; Recruiting Talent; Retaining Your Talent Pool, Essentials of Interviewing and Hiring: Preparing to Interview, Behavioral Interview Techniques, Selecting the Right Candidate	n/a	n/a
Solano-Napa Joint Apprenticeship Training Committee (JATC)	Napa	9.0 mi	Apprentices, journeymen, electrical, contractors	n/a	n/a
Underground Utility and Landscape Irrigation – US Local 355	Vallejo	17.4 mi	Journeyman Landscape Fitter, Journeyman Utility Fitter	n/a	n/a

Vocational T	raining/Cert	ificate Pro	grams (sampling within 50 m	iles)	
Provider	Location	Distance	Programs	Enrollment	Certified
Unitek College	Hayward South San Francisco	42.4 mi 49.4 mi	Vocational Nurse, LVN to Registered Nurse, 2-stage Nursing degree, Bachelors degree Nurse, Medical Assistant, Pharmacy Technician	60 74	126** 80**
University of Phoenix	Fairfield		Business and management, Education, Nursing and Health Care, Criminal Justice, Arts and Sciences, Human Services, Psychology, Technology	n/a	n/a
Xavier College of Nursing	Stockton	45.4mi	LVN, Vocational Nurse training	54	55**
Total Students	Enrolled			8,229	
Total Graduates	5				5,430

Source: National Center for Education Statistics, 2015 School Data, Distance is from Fairfield, County Seat, July 2016 *Includes online students not enrolled on campus. ** Includes 1 yr & 2 yr certificates which crosses over a 2 year period

Industry Sectors



Businesses	4,179	987	251	650	260
Ann. Payroll	\$348.2 M	\$131.2 M	\$349.7 M	\$164.6 M	\$72.2 M
Gross Regional Product	\$1.2 B	\$1.1 B	\$3.6 B	\$1.0 B	\$635 M
Projected % Growth Employment/ Output	2.5/7.0	0.9/2.9	0.1/1.9	3.2/2.8	1.0/2.6



Businesses	186	344	533	144	326	63
Ann. Payroll	\$36.4 M	\$58.3 M	\$50.7 M	\$11.0 M	\$13.8 M	\$14.8 M
Gross Regional Product	\$324 M	\$383 M	\$345 M	\$149 M	\$1.3B	\$221 M
Projected % Growth Employment/ Output	1.9/2.3	0.6/2.7	1.9/10.9	1.2/1.9	1.2/2.5	1.7/2.9

Source: ES-202; Quarterly Census of Employment & Wages, Q1 2016, California EDD, LMID; Economic Forensics Analytics (Employment, Business, Annual Payroll; North Bay Industry Sector Rankings (by County) 2015, Projected Growth 2015-2020, Gross Regional Product 2015

Employers

Employment by Sector			
Industry Sector, 2015 Annual	Number of Establishments	Number Employed	
Agriculture, Forestry, Fishing	248	1,876	
Mining, Quarrying, and Oil and Gas Extraction	44	289	
Arts, Entertainment, & Recreation	1,401	4,000	
Construction	2,423	10,644	
Manufacturing	596	11,896	
Wholesale	615	4,793	
Retail	3,199	20,437	
Transportation, Communications	1,337	4,596	
Utilities	22	572	
Finance, Insurance, Real Estate	3,295	7,457	
Business and Professional Services	6,263	14,804	
Education and Health Care Services	7,184	27,188	
Total All Private Sector ¹	32,645	130,011	
Total Government and Nonprofit	487	23,635	
TOTAL ALL INDUSTRIES (including non-payroll)	33,132	153,646	

Source: ES 202/QCEW 2015 Annual and Census Bureau, Non-Employer Statistics, (www.labormarketinfo.edd.ca.gov/qcew/cew/select.asp), County Business Patterns by Employment Size Class, July 2016 (1) Includes Non-classified Establishments

ESTABLISHMENTS BY EMPLOYMENT SIZE SOLANO COUNTY

			Number of establishments by employment size								
NAICS	Description	Total Establishments	1-4	5-9	10-19	20-49	50-99	100-249	250-499	500-999	1000 or more
11	Agriculture, forestry, fishing and hunting	14	12	1	1	0	0	0	0	0	0
21	Mining, quarrying, and oil and gas extraction	7	2	1	1	2	0	1	0	0	0
22	Utilities	10	3	4	1	0	1	0	1	0	0
23	Construction	639	416	85	67	43	16	7	5	0	0
31	Manufacturing	253	85	47	44	31	19	20	6	1	0
42	Wholesale trade	278	119	54	49	36	11	6	3	0	0
44	Retail trade	1,080	397	273	191	127	58	28	6	0	0
48	Transportation and warehousing	207	100	32	36	25	6	7	1	0	0
51	Information	87	34	17	16	12	5	3	0	0	0
52	Finance and insurance	335	199	67	47	13	1	3	4	1	0
53	Real estate and rental and leasing	365	259	72	24	9	1	0	0	0	0
54	Professional, scientific, and technical services	536	357	91	56	25	5	2	0	0	0
55	Management of companies and enterprises	34	14	1	12	2	2	3	0	0	0
56	Administrative and support and waste managemen	344	195	62	33	29	15	10	0	0	0
61	Educational services	95	43	21	16	7	6	1	1	0	0
62	Health care and social assistance	895	428	222	126	66	21	18	4	6	4
71	Arts, entertainment, and recreation	100	51	12	11	14	9	2	0	0	1
72	Accommodation and food services	735	211	136	166	182	35	5	0	0	0
81	Other services (except public administration)	708	433	163	71	33	7	1	0	0	0
99	Industries not classified	23	21	2	0	0	0	0	0	0	0
	Total All Industries	6,745	3,379	1,363	968	656	218	117	31	8	5
	Distribution		50%	20%	14%	10%	3%	2%	0%	0%	0%

Source: County Business Patterns, 2014 data.

Major Employers – Food & Beverage				
Employer	Industry Sector	Employment Level (year)		
Jelly Belly Candy Company	Candy Manufacturer	461 (2013)		
Mariani Packing Company	Crop Packaging Manufacturer	308 (2013)		
Anheuser-Busch	Brewery	302 (2013)		
Superior Farms Company	Meat Packing Manufacturers	50 (2013)		
Guittard Chocolate	Chocolate Manufacturers	16 (2013)		
Valley Fine Food Inc.	Frozen Food Manufacturers	349 (2013)		
Source: Solano EDC updated 2013				

Major Employers – Manufacturing					
Employer	Industry Sector	Employment Level (year)			
Valero Refining Company – California	Petroleum Refinery	500 (2013)			
Meyer Cookware	Cookware Manufacturing	530 (2013)			
M & G DuraVent	Pellet Stove Manufacturing	350 (2013)			
UTC Aerospace Systems	Aerospace Components Manufacturing	240 (2013)			
Dunlop Manufacturing, Inc.	Granite Products Manufacturing	236 (2013)			
Petrochem Insulation	Insulation Manufacturing	246 (2013)			
Source: Solano EDC updated 2013					

Major Employers – Life Sciences					
Employer	Industry Sector	Employment Level (year)			
Genentech	Pharmaceutical Manufacturing	1200 (2014)			
Janssen Pharmaceuticals, Inc.	Analytical Instruments Manufacturing	500 (2013)			
Novici Biotech	Pharmaceutical Manufacturing	50 (2013)			
Bio-Rad Laboratories, Inc.	Pharmaceutical Instruments Manufacturing	50 (2013)			
Muri Genics	Pharmaceutical Manufacturing	50 (2013)			
HemoStat Lab	Blood Products Production	20 (2013)			
Source: Solano EDC 2013					

Major Employers – Non-Traded Sector				
Employer	Industry Sector	Employment Level (year)		
Kaiser Permanente (Vallejo)	Healthcare	2937 (2013)		
Kaiser Permanente (Vacaville)	Healthcare	1218 (2013)		
Northbay Healthcare System & VacaValley Hospital	Healthcare	1982 (2013)		
Sutter Fairfield Medical Campus	Healthcare	475 (2013)		
Travis Credit Union	Credit Union Services	487 (2013)		
Touro University	Education	476 (2013)		
Source: Solano EDC 2013				

Business Activity – Employers Activities

New to Area (in last 2 years)

Icon Aircraft, Vacaville, CA Faraday, Vallejo, CA

Downsizing / Closure

Save Mart Distribution Center

Source: Solano EDC, August 2016

Transportation

2 :-	D1 4 1 1011	- .
City	Distance in Miles	Drive Time
North		
Napa	19.3 mi	24 min
Portland	591.2 mi	9 hrs 12 min
Seattle	764.0 mi	11 hr 58 min
Northeast		
Chicago	2,089.5 mi	39 hrs 29 min
Davis	29.6 mi	31 min
Reno, NV	174.3 mi	2 hrs 48 min
Sacramento	42.9 mi	43 min
Salt Lake City	692.1 mi	9 hrs 44 min
South		
Berkeley	34.7 mi	40 min
Los Angeles	394.3 mi	5 hrs, 57 min
Oakland	41.3 mi	43 min
San Diego	514 mi	7 hrs 54 min
San Francisco	46.9 mi	51 min
San Jose	78.4 mi	1 hr 19 min
Mexico	549.9 mi	9 hrs 35 min

International Airports				
Name / ID	Associated City and Distance ¹	Longest Runway Length / Width	Land Area	Control Tower
Oakland International Airport (OAK) (Commercial)	Oakland / 47.6 mi	10,520′ / 150′	2,600 ac.	Yes
Sacramento International Airport (SMF) (Commercial)	Sacramento / 57.1 mi	8,605′ / 150′	6,000 ac.	Yes
San Francisco International Airport (SFO) (Commercial)	San Francisco / 57.1 mi	11,870′ / 200′	5,207 ac.	Yes
San Jose international (SJC) (Commercial)	San Jose / 76.1 mi	11,000′ / 150′	1,050 ac.	Yes

Sources: Federal Aviation Administration Airport Master Records as posted on GRC Inc.; 2015 Data; Rand McNally, Distance from Fairfield, County Seat, July 2016

Municipal & Private Airports					
Name / ID	Associated City and Distance ¹	Longest Runway Length / Width	Land Area	Control Tower	
Maine Prairie (13CL) (Private)	Dixon / 19.4 mi	1,950′ / 50′	20	No	
Travis AFB (SUU) (USAF Private)	Fairfield / 6.6 mi	11,001′ / 150′		Yes	
Rio Vista Municipal (O88) (Public)	Rio Vista / 22.4 mi	4,199′ / 75′	273	No	
Blake Sky Park (CA57) (Private)	Vacaville / 17.1 mi	1,600′ / 75′	n/a	No	
Kaiser Medical Center Vacaville (CN88) (Private)	Vacaville / 14.2 mi	54' / 54'	n/a	No	
Nut Tree (VCB) (Public)	Vacaville / 12.6 mi	4.700′ / 75′	262	No	
Vaca Valley Hospital (CL96) (Private)	Vacaville / 11.8 mi	40′ / 40′	n/a	No	

Sources: Federal Aviation Administration Airport Master Records as posted on GRC Inc.; 2015 Data; Rand McNally, Distance from Fairfield, County Seat, July 2016

Nearest Seaports			
Name	Distance ¹	Services	
Port of Benicia 1997 Elm Street Benicia, CA (707) 745-2394	18.7 mi	1 deep water pier can berth 3 vessels with an operating depth of 38 ft. MLLW. Break bulk, heavy-lift, and barge stripping, high and heavy, RoRo service. Served by Interstates: 680 (north-south) 780 (west to I-80). Rail service: Union Pacific (up to 170 cars)	
Port of Oakland 530 Water Street Oakland, CA (510) 627-1100	41.9 mi	18 deep water berths, 35 container cranes (incl. 31 Post-Panamax type), Foreign Trade Zone, Warehouses and intermodal facilities, Served by Interstates: 80 (south), 880 (south), 550 (east) and 980 (east), Rail service: Burlington Northern Santa Fe and Union Pacific	
Port of Richmond 675 Harbour Way So. Richmond, CA (510) 215-4200	32.4 mi	5 City-owned terminals (10 private), 2 wharves, 2 warehouses – 140,000 total sq. ft., Berthing length – 720 with 2 dolphins at north end, 5 total acres, Rail service: Burlington Northern Santa Fe and UPSP	
Port of West Sacramento 2895 Industrial Blvd. West Sacramento, CA (916) 371-8800	39.5 mi	50 Trucking companies service the port, 200 Railcar terminals (BNSF, UP, Sierra Northern), Paved open storage, covered warehouse, domed warehouse, flat storage, General cargo, bulk, grain, containers, Foreign Trade Zone, West Sacramento Enterprise Zone, 480 ac. of maritime property, 7,000 sq. ft. of enclosed storage	
Port of San Francisco Pier 1 The Embarcadero San Francisco, CA (415) 274-0400	45.8 mi	5 berths, on-dock rail, acres of paved land for starting cargo, Over 550,000 sq. ft. of covered storage for weather sensitive cargo, Cranes capable of working both breakbulk and containers, 624 reefer outlets, Harbor and cargo service facilities located near terminals offering easy access to tug and barge companies, Heavy lift crane services, Foreign Trade Zone, Cold storage / warehousing, CFS facilities, Full service ship repair, 145 acres of paved cargo staging, Rail service: San Francisco Bay Railroad and Union Pacific	

Source: <u>California Association of Port Authorities</u>, 2016 Data; and each Port's website: <u>Port of Oakland</u>, <u>Port of Richmond</u>, <u>Port of San Francisco</u>, <u>Port of West Sacramento</u> (1) <u>Rand McNally</u>, August 2016

Company	Services / Terminal
Budget Freight Shipping (888) 615-6861 (LTL) or (888) 614-6861 (FTL)	Trucking brokerage firm offering scheduled pickups. Services include: Less than Truckload (LTL) Shipping Services, Truckload (TL) Shipping Services, Dry Vans, Flatbeds, Temperature Controlled Shipping (Reefers)
Pinole Valley Trucking (800) 878-9992	Services ranging from: warehousing & distribution to Truckload & LTL service and a Third Party Logistics provider. A modern fleet consisting of the following types of equipment. We also have access to heavy haul and other specialized equipment as needed. Shipping throughout the US, selected Canadian provinces and parts of northern Mexico.
Federal Express Freight Central formerly Viking Freight (800) 463-3339	FedEx Freight provides the choices needed for less-than-truckload (LTL) freight shipping with a streamlined network, extensive coverage and careful handling. Choose the LTL freight service that fits your need: FedEx Freight Priority when speed is critical or FedEx Freight Economy when you can trade time for savings.
YRC Freight 3872 Sprig Drive Benicia (800) 610-6500	YRC Freight's North American LTL services: standard LTL freight transportation: United States, Canada, Mexico, Alaska, Hawaii, Puerto Rico, U.S. Virgin Islands, Guam. Guaranteed Standard ground service by noon or 5 p.m. or Multiday Window. Expedited: YRC Freight Time-Critical TM expedited, guaranteed air and ground service by noon or 5 p.m. or Hour window and Specialized services. No terminal.

Parcel Carriers (partial list)			
Name	Latest Drop-off	Earliest Delivery	
DHL (800) 225-5345	1:30 Benicia 2:15 Fairfield 2:30 Vacaville 1:45 Vallejo	9:00 a.m.	
FedEx (800) 463-3339	4:00 p.m. – 4:30 p.m.	8:00 a.m.	
Greyhound Package Express (707) 373-4796 - Vallejo	8 am – 6:30 pm Mon–Fri ¹ 8 am – 4:00 pm Sat	8 am – 6:30 pm Mon–Fri¹ 8 am – 4:00 pm Sat	
<u>UPS</u> (800) 742-5877	4:00 p.m. – 5:00 p.m.	8:00 a.m.	
<u>US Postal Service</u> (800) 275-8777	4:00 p.m. – 5:00 p.m.	8:00 a.m. – 9:00 a.m.	
Sources: DHL; FedEx; Greyhound Package Exp	ress; UPS; US Postal Service, August 2016		

Passenger Rail Transportation		
Name	Description	
AMTRAK (800) 872-7245	AMTRAK has a nationwide service area. Solano Express provides connections to AMTRAK Station in Suisun City: 177 Main Street, Suisun City	
Capitol Corridor (800) 872-7245	Serving 8 Northern California counties: Placer, Sacramento, Yolo, Solano, Contra Costa, Alameda, San Francisco, and Santa Clara, a 170-mile rail corridor; Suisun/Fairfield station: 177 Main Street, Suisun City, part of the AMTRAK line	
BART (510) 465-2278	BART (Bay Area Rapid Transit) serves 5 Counties: Alameda, Contra Costa, San Francisco, and San Mateo with extensions to the city of San Jose and the Silicon Valley under construction. Connections to BART can be made through: SolTrans — Vallejo Transit Center Route: 78 Benicia to Pleasant Hill or Walnut Creek BART stations and Route 80 to El Cerrito Del Norte BART station	

Cargo Rail Transportation				
Name	Direction	Main or Branch	Short or National	Nearest Intermodal
<u>Union Pacific</u> 800-877-5123	North, South, East & West	Branch	National	Oakland
Source: <u>Union Pacific R</u>	ailroad; Benicia Industrial Park Asso	<u>ciation</u> , July-2016		

Public Transportation			
Name / Type	Service Area	Operator	
Baylink (Ferry & Express Bus) (877) 643- 3779	Cities of Vallejo and San Francisco	Blue & Gold Fleet (for City of Vallejo)	
Dixon Readi-Ride (Local Bus Service) (707) 678-5020	Dixon	MV Transportation	
Fairfield and Suisun Transit (FAST) (Local Bus Service) (707) 422-2877	Fairfield & Suisun City	Fairfield and Suisun Transit	
SolTrans (Local Bus Service) (707) 553-7269	Vallejo & Benicia	<u>MV Transportation</u>	
Rio Vista Delta Breeze (Local Bus Service) (707) 374-2878	Rio Vista	Transportation Concepts	
Vacaville City Coach (Local Bus Service) (707)449-6000	Vacaville	First Transit	
Solano Express (Intercity Bus Service) (800) 535- 6883	Vallejo, Fairfield, Vacaville, Dixon, Benicia, Rio Vista, Davis, Sacramento, El Cerrito del Norte, Pleasant Hill, Walnut Creek	FAST, SolTrans, Rio Vista Delta Breeze, Napa VINE	
Source: Solano Transportation Authority, July	, 2016		

Utilities

Electric Power Providers	
Name	Services
Pacific Gas and Electric Company (800) 448-4743	 PG&E has economic development staff to answer questions on location incentives, labor costs and supply, transportation and communications infrastructure, real estate costs and availability, fees and taxes. PG&E can provide you with a custom rate analysis and help you evaluate utility costs and buying options. When you have identified a specific site, PG&E can provide detailed cost and reliability analysis. Economic Development Rate Incentive Fact Sheets –The links below provide descriptions of Pacific Gas and Electric Company's rates and services for economic developers and companies considering a location in California. Energy Efficiency Programs (PDF, 81 KB); Commercial/Industrial Electric Rates (PDF, 86 KB); Self-Generation Incentive Program (PDF, 80 KB); Economic Development Rate Incentive (PDF, 62 KB); California Solar Initiative (PDF, 101 KB)
Source: Pacific Gas and Electric Compar	<u>ny,</u> July 2016

Natural Gas Providers	
Name	Services
Pacific Gas and Electric Company (800) 448–4743	Pacific Gas and Electric Company provides both bundled and unbundled natural gas service. Link to fact sheet below. • Natural Gas Service (PDF, 116 KB)
Source: Pacific Gas and Electric Company	, July 2016

Telecom Providers (sampling)		
Name / Phone	Services	
AT&T	Internet, Phone, TV, Cellular. Serving Benicia, Dixon, Fairfield, Vacaville, and Vallejo	
Comcast/Xfinity	Internet, Phone, TV. Home Security. Serving Benicia, Dixon, Fairfield, Rio Vista, Suisun, Vacaville, and Vallejo	
<u>Cricket Wireless</u>	Cellular phone service & equipment	
Dish Network	Internet, Phone, TV. Serving Benicia, Dixon, Fairfield, Rio Vista, Suisun, Vacaville and Vallejo	
<u>Frontier Communications</u>	Internet, TV. Serving Dixon and Rio Vista	
<u>Hughes Net</u>	Internet. Serving Benicia, Dixon, Fairfield, Rio Vista, Suisun, and Vacaville	
Metro PCS	Cellular phone service & equipment. Serving Benicia, Dixon, Fairfield, Suisun, Vacaville and Vallejo	

Telecom Providers (sampling)		
Name / Phone	Services	
Sprint	Home and Cellular phone service & equipment. Serving Dixon, Fairfield, Vacaville and Vallejo	
T-Mobile	Cellular phone service & equipment. Serving Fairfield, Vacaville, and Vallejo	
<u>Verizon Wireless</u>	Internet, Phone, TV, Cellular. Serving Fairfield, Vacaville, and Vallejo	
<u>SpeedTest</u>	Test download / upload speeds	
Source: Solano EDC; Google search - AT&T C PCS; Sprint; T-Mobile; Verizon Wireless; Spec	Comcast/Xfinity; Cricket Wireless; Dish Network; Frontier Communications; Hughes Net; Metro	

Solid Waste Providers			
Nearest Landfill	Potrero Hills Landfill, 3675 Potrero Hills Lane, Suisun City (707) 432-4627		
	Recology Hay Road,	6426 Hay Road, Vacaville (707) 678-4718	
Landfill Capacity	Potrero Hills:	83,100,000 cubic yards 13,782,000 cubic yards remaining capacity as of January 1, 2006	
	Recology Hay Road:	37,000,000 cubic yards 30,433,000 cubic yards remaining as of June 28, 2010	
Nearest Hazardous Waste Facility	Recology Hay Road		
Special Services		e, waste water treatment sludge, construction & demolition & food waste, contaminated soils, friable & non-friable	
Source: CalRecycle Solid Waste Information System, Landfill Capacity, Recology Hay Road, August 2016			

Water Providers	Water Providers			
Name / Phone	City Service Area	Supply Source	Capacity	Peak Demand
City of Benicia Water Operations Division (707) 746-4394	Benicia	North Bay Aqueduct - 5 treated water reservoirs and Lake Herman	12 MGD	8 MGD
California Water Service (707) 678-5928	Dixon - downtown core area water system	9 wells, 2 storage tanks (shared with City of Dixon)	n/a	n/a
City of Dixon Engineering Department (707) 678-7030	Dixon - balance of the City limits	9 wells, 2 storage tanks (shared with Cal Water)	1,151 GPD	361 GPD
City of Fairfield Public Works Department (707) 428-7485	Fairfield	Lake Berryessa (Putah South Canal) and Barker Slough (North Bay Aqueduct)	57.6 MGD	32 MGD
City of Rio Vista Public Works Department (707) 374-6451 X 1116	Rio Vista	7 wells	10 MGD	3.5 MGD
Suisun-Solano Water Irrigation District (707) 455-4013	Suisun			
City of Vacaville Public Works Department (707) 469-6400	Vacaville	11 wells 2 surface treatment plants	45.3 MGD Total	23 MGD
City of Vallejo Water Department (707) 648-4345	Vallejo			

Source: City of Benicia Water Operations Division; California Water Service; City of Dixon Engineering Department; City of Fairfield Public Works Department; City of Rio Vista Public Works Department; Suisun-Solano Water Irrigation District; City of Vacaville Public Works Department; City of Vallejo Water Department, August 2016

Name / Phone	City Service Area	Type of Process	Capacity	Peak Demand
Benicia Water Treatment Plant (707) 746-4394	City of Benicia		4.5 MGD	24 MGD
Dixon Wastewater Treatment Plant (707) 678-7030	City of Dixon	Facultative pond system including headworks, pumps, grinders, screening	1.3 MGD	1.8 MGD
Easterly Wastewater Treatment Plant (707) 469-6400	City of Vacaville	Headworks; primary clarifiers; aeration; secondary clarifiers; disinfection; dechlorination; solids thickening; digesters; dewatering; odor control	15 MGD	55.2 MGD
Fairfield-Suisun Sewer District (707) 429-8930	City of Fairfield-City of Suisun City	Headworks; primary clarifiers; oxidation towers; intermediate treatment; secondary treatment: aeration basins; secondary clarifiers; nitrogen control; ultraviolet disinfection; solids handling: gravity belt thickeners; anaerobic digestion; dewatering; dry beds	15 MGD	30 MDG
Vallejo Sanitation & Flood Control District (707) 644-8949	City of Vallejo			

Source: Benicia Water Treatment Plant; Dixon Wastewater Treatment Plant; Easterly Wastewater Treatment Plant; Fairfield Suisun Sewer District; Vallejo Sanitation & Flood Control District, August 2016

Air Quality

Attainment

Yolo-Solano Air Quality Management District (AQMD)

(530) 757-3650

Source: Yolo-Solano AQMD, August-2016

Taxes

Tax	Basis	Rate	Agency
Corporate Income and Franchise Tax	Net income apportioned to California	Corporation 8.84% S-Corp 1.5% Bank/Financial Corp 10.84% S-Bank/Financial S-Corp 3.5%	Franchise Tax Board
Sales and Use Tax	Receipts from sale or lease of taxable items	7.5%	Board of Equalization
Unemployment Insurance	First \$7,000 of wages per employee per year	3.4% to 6.2%	Employment Development Department
Workers' Compensation Insurance	Payroll and occupation	Variable depending on occupation classification	Dept of Industrial Relations
Personal Income Tax	Taxable personal income	1.0% to 9.55%	<u>Franchise Tax Board</u>
Disability Insurance	First \$104,378 of wages	.9% (paid by employee)	Employment Development Department
Finished Goods, Raw Material, Inventory Tax	None	None	None
Mineral Severance Tax	None	None	None
Inheritance Tax	None	None	None
Employment Training Tax	First \$7,000 of wages per employee per year	0.1%	Employment Development Department

Source: Franchise Tax Board; Board of Equalization; Employment Development Department; Dept of Industrial Relations; 2016 California Employers' Guide (DE-44), August 2016

Business Resources

Agency / Phone	Programs and Services
Governor's Office of Business and Economic Development (GoBIZ) (916) 322-0694	California Competes Tax Credit Competitive income tax credit is available to businesses that grow or relocate to California. The income tax credit must be negotiated by GO-BIS, and then approved by the California Competes Tax Credit Committee.
	Business Development The Business Investment Services Unit works with companies to expand their presence in California by streamlining the site selection process and offsetting the cost of doing business with the use of local, state and federal incentives. Our team of veteran economic development professionals worked with hundreds of companies last year to assist in the creation and/or retention of over 6,000 jobs and over \$750 million in capital expenditures.
	Permit Streamlining The Permit Assistance unit provides permit streamlining for business owners struggling with local, state and federal permitting for major job creating projects. For example, our team recently streamlined over 300 permits in just under 6 weeks for a regional restaurant franchise saving them significant time and money.
	Small Business Assistance The Small Business unit provides direct small business assistance to thousands of business each year with the help of our regional partners at the Small Business Development Centers. Over 95 percent of the +3500 assistance inquiries GO-Biz receives each year are from small business owners.
California Franchise Tax Board (800) 852-5711	Research & Development Tax Credit The R&D tax credit program reduces income or franchise tax by paying or incurring qualified research expenses while conducting qualified research activity in California. Research must be conducted within California and include basic or applied research of scientific inquiry, original investigation for the advancement of scientific or engineering knowledge, or improved function of a business component.
US Department of Labor Contact: Solano Employment Connection Fairfield - (707) 863-3500 Vallejo - 707-648-4024	Work Opportunity Tax Credit (WOTC) WOTC is a federal tax credit offered to employers who hire from an eligible targeted employment group facing barriers to employment. Employers can earn 25% or 40% of the employee's first year wages, depending on hours worked and particular target group.

Agency / Phone	Programs and Services
Governor's Office of Business and Economic Development (GoBIZ) (916) 322-0694	Innovation and Entrepreneurship The Innovation and Entrepreneurship unit is the state's primary point of contact for promoting California's innovation infrastructure. It functions to develop an environment that encourages entrepreneurship, promotes long term economic growth and facilitates job creation through innovation. It also serves to convene key stakeholders needed to support GO-Biz activities throughout the state as well as stimulate entrepreneurship and the development of California's innovation workforce. This unit is primarily responsible for the administration of California's Innovation Hub (iHub) Program.
California Manufacturing and Technology Association (916) 441-5420	Business advocacy with the state government; legislative updates, conferences
Solano Community College SBDC (707) 864-3382	NxLeveL™ Entrepreneurial Training Program A practical business education and enhancement program for serious entrepreneurs. This course is designed to help small business owners and managers advance their critical thinking skills and hone their business knowledge and entrepreneurial savvy. NxLeveL™ covers all phases of researching, analyzing, defining, planning and improving your company.
UC Davis Office of Research (530) 754-7679	Venture Catalyst Venture Catalyst collaborates closely with UC Davis stakeholders and resources such as Innovation Access, the Office of Corporate Relations, and the Child Family Institute for Innovation and Entrepreneurship to directly support campus entrepreneurs developing university technology into new, viable ventures.

Agency / Phone	Programs and Services
U.S. Small Business Administration (800) 827-5722	SBA 7(a) Loan Program SBA's primary program aims to start-up small businesses through loan assistance. While not issuing loans themselves, SBA guarantees financing for general business purposes through lending institutions. 7(a) loans can be used for the purchase of real estate or equipment; or the construction/renovation of new or existing buildings.
	SBA 504 Loan Program Certified Development Company (CDC) 504 Loan SBA's 504 Loan Program offers long-term, fixed rate loans for major assets from \$300,000 to \$10 million, such as the purchase of land or the construction of new facilities.
	Microloan Program The Microloan Program provides small, short-term loans to small business concerns and certain types of not-for-profit child-care centers.
ACCION USA (866) 245-0783	ACCION, serving the US, offers small business financing from \$500 to \$50,000. The following types of business financing: Veteran-Owned Business Loans; Business Loans for People with Disabilities; Native American Business Loans; Green Business Loans; Food and Beverage Business Loans; Minority-Owned Business Loans; Women-Owned Business Loans; Startup Business Loans; Loans for Child Care Businesses; Salon and Spa Loans; Restaurant and Food Industry Loans
California Capital Access Program (916) 653-2995	California Pollution Control Financing Authority (CPCFA). The CalCap program encourages banks and other financial institutions to make loans to small businesses that have difficulty obtaining financing and may provide up to 100% coverage on certain loan defaults. By participating in CalCAP, lenders have available to them a proven financing mechanism to meet the financing needs of California's small businesses.
	The California Capital Access Program Collateral Support (CalCAP CS) pledges cash to cover the collateral shortfall of loans of \$50,000 or more. CalCAP CS provides up to 40% of the loan value, with the possibility of an additional 10% for businesses located in a Severely Affected Community.
California Industrial Development Financing Advisory Commission (CIDFAC)	Industrial Development Bonds (IDB) provide low-cost, low interest competitive financing for the acquisition of manufacturing facilities and equipment, with interest rates generally 20-30% lower than conventional financing. IDBs also offer a financing option for manufacturers to access private capital markets at tax-exempt rates. Ranging between \$1 million to \$10 million, funds can be used for the construction and/or purchase of land, buildings, and equipment.

Agency / Phone	Programs and Services
California Infrastructure and Economic Development Bank (IBank) (916) 341-6600	The California Small Business Loan Guarantee Program is used to encourage banks to make small business loans that otherwise would not be made. Special emphasis is placed on the creation and retention of jobs. Banks will direct loan to borrower. The Financial Development Corporation will issue state guarantee up to 80% of the loan. (Serving Statewide)
Northern California Community Loan Fund (415) 392-8215	Northern California Community Loan Fund: Economic Development Loans are available to ventures in the 46 northernmost counties of California that produce jobs, income, wealth and economic stability, including worker-owned cooperative business. Loans range from \$10,000 to \$2 million or more through loan participations, with loan terms spanning sixty days to ten years. Interest rates generally range from 7% to 9%
<u>Prosper</u> (866) 615-6319	Prosper, serving the US, offers peer-to-peer lending which is a popular alternative to traditional loans and investing options, Personal Loans for Business. Personal Loans for Business are geared toward entrepreneurs whose business doesn't yet have a proven track record. Prosper's small business loans can provide lower rates or even just the ability to get a loan. Prosper loans are not traditional small business loans and are based on your credit score. Loans are available up to \$25,000.
<u>SAFE-BIDCO</u> (707) 577-8621	Micro Loan Program: Economic Development Loans are available to ventures in the 46 northernmost counties of California that produce jobs, income, wealth and economic stability, including worker-owned cooperative business. Loans range from \$10,000 to \$2 million or more through loan participations, with loan terms spanning sixty days to ten years. Interest rates generally range from 7% to 9%.
Valley EDC (San Francisco office) (800) 304-1755	California Economic Development Lending Initiative Co-Lending Program for Small Business: The program provides capital to growing businesses in both urban and rural areas that are currently not able to qualify for conventional bank financing. All small businesses in all industries are eligible for financing. (Serving Statewide) The Co-Lending Program may be used to fund needs from \$100,000 to several million dollars. CEDLI Amount - \$50,000 minimum to \$500,000 maximum investment b CEDLI in the form of subordinated debt. CEDLI investment amount not to exceed a maximum of 50% of the total financing.
Working Solutions (415) 655-5473	Working Solutions offers microloans to qualified micro- entrepreneurs located within the nine San Francisco Bay Area counties. This program is for entrepreneurs who have limited or no access to a bank loan. The loans are for business purposes only and cannot be used to repay any existing business debt. Loan Amounts: \$5,000 to \$25,000 (for startup and existing businesses) and \$25,001 to \$50,000 (for businesses in existence at least 2 years).Interest Rates - Interest rates are fixed from 6% to 10%.

Hiring / Recruiting / Training Agency / Phone Programs and Services		
Agency / Phone Aerotek (707) 434-0300 - Fairfield	Programs and Services Aerotek serves virtually every major industry, and has placed people in hundreds of thousands of roles and positions. Everything is grounded in the guiding principles to build and nurture quality relationships that allow placement of quality people in quality jobs.	
<u>Cal Jobs</u> (800) 758-0398	Post job openings on California Employment Development Department website	
California Employment Training Panel (916) 327-5640	State program reimburses the training costs for workers who successfully complete the program and are retained on the job for a set amount of time. State program reimburses the training costs for workers who successfully complete the program and are retained on the job for a set amount of time.	
Express Employment Professionals (707) 863-8200 - Fairfield	Express provides a full range of employment solutions that include full-time, temporary, and part-time employment in a wide range of positions, including professional, commercial, and administrative.	
Nelson Staffing (707) 863-8100 – Fairfield	Nelson is made up of a group of business units that provide a wide variety of full-time and contract staffing services, plus services designed to manage the workforce management process.	
Solano Employment Connection (707) 863-3500 – Fairfield (707) 648-4024 – Vallejo	The One-Stop offers employment resources and services specially customized to both job seekers and employers. Services include job search; skills workshops; computer and Internet access; online job postings; use of office equipment; employer's recruitments; and facilities for training classes and other recruiting events.	
<u>Star Staffing</u> (707) 429-0200 – Fairfield	Star Staffing served businesses and job seekers throughout Sonoma, Marin, Napa, Solano and surrounding counties. Developed specialized expertise in the wine industry, among others.	
Solano County Office of Education (707) 399-4400 - Fairfield	CaPROMISE These services help children achieve better outcomes, including graduating from high school ready for college and a career, completing postsecondary education and job training, and obtaining competitive employment in an integrated setting.	
	Transition Partnership Program The TPP program provides employment services including employment preparation, job development and placement, follow up and non-supported employment to those students and adults eligible for DOR services in Solano County.	
	WorkAbility I The Solano County Office of Education WorkAbility I program promotes independent living and provides comprehensive preemployment worksite training, employment, and follow up	

Hiring / Recruiting / Training		
Agency / Phone	Programs and Services	
	services for youth in special education who are making the transition from school to work.	
Workforce Investment Board of Solano County (707) 863-3500 – Fairfield (707) 648-4024 – Vallejo	Through our partnership with the Solano Employment Connection, job seekers and employers have access to a full menu of services. WIB Services for Job Seekers: Targeted Hirings with Local Employers Individualized Job Placement and Job Search Assistance Job Readiness Training On-the-job training	
	 No-cost Services for Employers: Assistance with Employee Recruitment Local and Regional Listings through the Solano E-mail Employment Network (SEEN) Recruitment Events at Career Centers Funding for hiring and Training: On-The-Job Training Program (wage reimbursement up to 90%) Pre-screened WIB Applicants (when available) Access to WIB Conference and Meeting Rooms to Interview and Test Applicants 	

Source: Aerotek; Cal Jobs; California Employment Training Panel; Express Employment Professionals; Nelson Staffing; Solano Employment Connection; Star Staffing; Solano County Office of Education; Workforce Investment Board of Solano County, August 2016

Industry / Technology Associatio Organization / Phone	Programs and Services
Business Support	1 Tograms and Services
California Chamber of Commerce (916) 444-6670	Statewide information and advocacy. Publications for sale include annual benefits survey, and employee handbook software.
California Small Business Association (310) 642-0838	Export helpline available to members, insurance and retirement plans, business advocacy in state and federal government
Benicia Chamber of Commerce (707) 745-2120	The Benicia Chamber is a membership based, not-for-profit organization that offers numerous benefits and services including networking opportunities, business referrals, business education seminars, and more.
Dixon Chamber of Commerce (707) 678-2650	Dixon Chamber of Commerce promotes, develops and protects the economic vitality of the community through a positive business environment to foster a climate in which commerce, industry and agriculture will flourish. The Chamber promotes and sponsors many annual community activities, and networking activities. The Dixon Chamber of Commerce is a group of dedicated business leaders and volunteers who actively work together to advocate for our town and local businesses.
Fairfield-Suisun Chamber of Commerce (707) 425-4625	The Fairfield-Suisun Chamber supports a program of work that includes economic development, education and work readiness, public policy, transportation, technology, as well as business attractions, retention, and expansion. The Chamber is a business advocate, offers an Ambassador Committee , and a Leadership program, Leadership Today , Community . Leadership Today is designed to develop knowledgeable, skilled, committed, and active community leaders.
Rio Vista Chamber of Commerce (707) 374-2700	The Rio Vista Chamber of Commerce enhances the ability of members to achieve success; to work closely with the City of Rio Vista in supporting existing business growth and the development and growth of new business; to unite the business community and the community at large in responsibly promoting the overall economic growth and quality of life in Rio Vista. The Chamber promotes the community; provides networking opportunities; represents business to government and participates in Political Action.
Vacaville Chamber of Commerce (707)448-6424	The Vacaville Chamber of Commerce provides influential leadership, relevant education and diverse resources to businesses and the community to improve the economic prosperity of Vacaville. The Chamber provides opportunity for networking; advocates the business point of view to all levels of government; and offers a Leadership program, Leadership Today. Leadership Today is designed to develop knowledgeable, skilled, committed, and active community leaders.

Industry / Technology Association	<u> </u>
Organization / Phone	Programs and Services
Vallejo Chamber of Commerce (707) 644-5551	The Vallejo Chamber of Commerce purpose advances the commercial, industrial, civic and general interests of the city of Vallejo and its adjacent areas. The Chamber offers business to business networking; an Ambassador program; represents community business interests to local, state and federal government officials; is a facilitator of economic development, business retention, business expansion and relocation in Vallejo; and promotes the City of Vallejo and its businesses.
Business to Business Networking	
LinkedIn.com	Business networking and job recruitment website
<u>ryze.com</u>	Business networking site
Trade Associations	
Solano County Farm Bureau (707) 449-8044	The Farm Bureau provides local advocacy and networking; Young Farmers and Ranchers standing committee to develop leadership skills while volunteering; provides agricultural education and updates on agricultural issues
California Business Roundtable (916) 553-4093	Nonprofit, nonpartisan organization of California CEOs focusing on big picture issues affecting California businesses. These issues include infrastructure, education, energy, and government reform.
California Farm Bureau Federation (916) 561-5500	Promotion of agricultural interests
California League of Food Processors (916) 640-8150	Membership directory, legislative advocacy
California Manufacturing and Technology Association (916) 640-8150	Business advocacy with the state government; legislative updates, conferences
California Solar Energy Industries Association (916) 747-6987	Directory of solar energy providers and industry information
Angels/Venture Capitalists (Sampling)	
Angel Capital Association (913) 894-4700	Alliance of angel investor groups in North America
ARCH Venture Partners (408) 973-7832	ARCH Venture Partners is a venture capital firm founded in 1986. Its main office currently resides in San Francisco, California. ARCH Venture Partners primarily grants Startup/Seed and Early Stage funding. Industry Focus: Biotechnology; Infrastructure; IT Services; Life Sciences; Materials; Medical Devices and Equipment; Software; Technology
<u>Astia Angels</u> (415) 421-5500	Astia Angels provides ongoing opportunities to access capital for exceptional women-led, high-growth ventures. Astia considers companies at any growth stage beyond concept-only

Organization / Phone	Programs and Services
	Industry Focus: High Tech, Life Sciences, Clean Tech, Consumer Tech, and high growth Consumer Products and Services
Cross Link Capital (415) 617-1800	Crosslink Capital primarily grants Startup/Seed, Early Stage, Expansion, and Later Stage funding with an investment range of <\$10M. Industry Focus: Business Products and Services; Industrial/Energy; Infrastructure; Internet; Media and Entertainment; Semiconductors; Software; Telecommunication
DCA Capital Partners (916) 960-5350	DCA Capital Partners provides expansion capital to growth—oriented, middle—market businesses in underserved and rural communities across California where such growth capital has historically been unavailable or difficult to access. Industry Focus: Business Services; Light Manufacturing and Distribution; Healthcare; Retail and Consumer Products; Media and Publishing; Technology; Construction Services; Sustainable Technologies and Services; and Food, Beverage and Agribusiness
<u>Golden Seeds</u>	Golden Seeds is based in New York and has a Silicon Valley Chapter. Golden Seeds is dedicated to delivering returns through the empowerment of women entrepreneurs delivering funding and mentoring services. Industry Focus: Games, E-Commerce, Biotechnology
Forerunner Ventures (415) 677-1441	Forerunner Ventures is a venture capital firm. Forerunner Ventures primarily grants Startup/Seed and Early Stage funding with an investment range of \$0.25M - \$0.5M. Industry Focus: technology
North Bay Angels	The NBA is a forum for active angel investors to meet quality entrepreneurs who have developed innovative concepts, products, services or projects that need investment capital and mentoring to flourish and grow. The primary goal is to promote the growth of local emerging companies that have promise to become large, successful enterprises and employers and to provide a return on investment for our members. We provide the seed capital and mentoring needed to promote promising companies. Industry Focus: Communications, Medical, and other Technical areas
Sacramento Angles	The Sacramento Angels is a group of individuals who invest in early-stage Northern California companies (or close by regions of adjacent states). Industry Focus: High Technology, Clean Technology, SaaS and Enterprise Software, Medical Devices, Biotechnology, and Consumer Products
International Trade	
Governor's Office of Business and Economic Development (GoBIZ) (916) 322-0694	International Trade and Investment The International Affairs and Trade Development unit provides critical support on issues relating to international trade and investment opportunities, foreign relations, international agreements and partnerships with the countries that have a friendly relationship with California. The unit collaborates with

Organization / Phone	Programs and Services
	federal, local and international partners to identify and assist small to medium size companies in developing markets abroad for their products and services.
Bay Area Center for International Trade Development (650) 738-7098	Bay Area CITD assists businesses in expanding globally, assists individuals and students to advance their knowledge of global business, and helps colleges internationalize their curriculum. Bay Area CITD also manages the California State Trade and Export Promotion program (California STEP), which is one of the largest state-based export promotion efforts in the United States.
California International Business Association (858) 483-7250	International business directory for international trade opportunities with California
<u>Ex-lm Bank</u> (415) 705-2280	The Export-Import Bank of the United States is an independent federal government agency and the official export credit agency of the United States.
Fair Trade USA (510) 663-5260	Fair Trade USA is a nonprofit monitoring organization which certifies that participating traders are following fair trade guidelines. Fair Trade USA educates consumers, brings new manufacturers and retailers into the Fair Trade system, and provides farmers with tools, training and resources to thrive as international businesspeople.
Federation of International Trade Associations (718) 871-0369	A searchable database of international trade resources
Federal Trade Commission (415) 848-5100	The FTC provides guidance on how to comply with U.S. Origin claims and standards.
International Trade Administration San Francisco US Export Assistance Center (415) 705-2300	Promotes fair trade throughout the world, offers programs and assistance that can help you reduce the risk of doing business internationally, comply with trade laws, and protect your intellectual property.
	U.S. Commercial Service Reach trade specialists throughout the U.S. and overseas, learn about trade events that can help you promote products overseas, obtain market research, find buyers and distributors, participate in trade missions, and develop sales and distribution channels, and more.
Northern California World Trade Center (855) 667-2259	The NorCal WTC and other California World Trade Centers offer counseling, educational seminars, networking opportunities, trade missions, and more.

Industry / Technology Associations		
Organization / Phone	Programs and Services	
California Secretary of State (916) 653-6814	The State of California offers a website designed to provide both the experienced and novice access to information and assistance for importing and exporting products.	
U.S. Small Business Administration San Francisco District Office (415) 744-6820	U.S. Export Assistance Centers have SBA representatives who are available to help you with all of your SBA export financing needs along with the Department of Commerce, Export-Import Bank and other public and private organizations. US Export Centers provides export working capital and international trade loans to businesses involved in or planning international trade.	

Source: California Chamber of Commerce; California Small Business Association; Benicia Chamber of Commerce; Dixon Chamber of Commerce; Fairfield-Suisun Chamber of Commerce; Rio Vista Chamber of Commerce; Vacaville Chamber of Commerce; Vallejo Chamber of Commerce; LinkedIn.com; ryze.com; Solano County Farm Bureau; California Business Roundtable; California Farm Bureau Federation; California League of Food Processors; California Manufacturing and Technology Association; California Solar Energy Industries Association; Angel Capital Association; ARCH Venture Partners; Astia Angels; Cross Link Capital; DCA Capital Partners; Golden Seeds; Forerunner Ventures; North Bay Angels; Sacramento Angles; Governor's Office of Business and Economic Development (GoBIZ); Bay Area Center for International Trade Development; California International Business Association; Ex-Im Bank; Fair Trade USA; Federation of International Trade Associations; Federal Trade Commission; International Trade Administration - San Francisco US Export Assistance Center; Northern California World Trade Center; California Secretary of State; U.S. Small Business Administration, San Francisco District Office, August 2016

Conference Facilities (sampling)			
Name / Phone	Description		
City of Benicia			
City of Benicia Parks & Community Services 370 East L St, Benicia (707) 746-4285	Community Center: The facility has meeting rooms, classrooms, and a large multi-purpose room that may be reserved for meetings, seminars, and private parties. Capacity: The smaller rooms have a seating capacity of 20 people and the multi-purpose room can seat up to 120 people.		
Benicia Historical Museum 2060 Camel Rd, Benicia (707) 745-5435	Stone Hall Capacity: 200 Reception; 152 Banquet; 250 Theater; 50 Classroom Audio/Visual: Free Wi-Fi Internet Spenger Garden- All garden rentals prices include rental of the Hall. Capacity: 100 seated at tables and up to 200 in chairs Food Service: A catering kitchen is available for food service, no cooking onsite		

Name / Phone Description			
City of Dixon			
Dixon Fairgrounds 655 S. First St, Dixon (707) 678-5529	Madden Hall, 9,874 sq ft., Audio/Visual call for Information Meeting Rooms: 1 Capacity: 1,400 Theater style; 658 Banquet		
	Madden Dining Hall, 2,201 sq. ft., Food Service & Audio/Visual call for Information Meeting Rooms: 1 Capacity: 14 Theater style; 120 Banquet		
	Denverton Hall , 4,943 sq. ft., Audio/Visual call for Information Meeting Rooms: 1 Capacity: 706 Theater style; 325 Banquet		
City of Fairfield			
City of Fairfield Parks & Recreation 1000 Kentucky Street, Fairfield (707) 428-7465	Community Center Capacity: 500 Banquet; 600 Audience seating Food Service: Commercial-size kitchen Audio/Visual: Call for information		
	Neighborhood Centers - There are three Neighborhood Centers all with kitchenette, restrooms; tables and chairs. Audio/Visual: Call for Information The facilities include: Laurel Creek Neighborhood Center (adjacent to Laurel Creek School at 2980 Gulf Dr); Western Health Advantage Neighborhood Center (adjacent to B. Gale Wilson School at 3305 Cherry Hills Ct); and Mankas Neighborhood Center (Mankas Park at 2800 Owens St) Meeting Rooms: 3 Capacity: up to 50 people, 1,200 square feet of open meeting space		
Solano County Library (866) 572-7587	Fairfield-Cordelia Branch 5050 Business Center Dr, Fairfield Food and other light refreshments may be served, however alcoholic beverages are prohibited. Make arrangements for the use of library tables, chairs, microphones, projectors, easels, coffeemakers and other equipment in advance. Capacity: 72		
	Fairfield-Civic Center Branch 1150 Kentucky St, Fairfield Food and other light refreshments may be served, however alcoholic beverages are prohibited. Make arrangements for the use of library tables, chairs, microphones, projectors, easels, coffeemakers and other equipment in advance. Capacity: 78		

Name / Phone	Description			
City of Rio Vista				
City of Rio Vista RV Alliance (ATOD) & Facilities Department One Main Street, Rio Vista (707) 374-6451	Rio Vista Senior Center: 25 Main Street, Rio Vista, CA 94571 The Rio Vista Senior Center is a 1,500 square foot building which has rooms available for groups from 10 to 80. Contains a commercial kitchen and rooms suitable for a variety of functions.			
	RVFD Community Conference Room: 350 Main Street, Rio Vista, CA 94571 The RVFD Community Conference Room is a classroom style setting suitable for up to 25 people. Contains tables and chairs, a kitchenette; complete with sink & coffee pot, Wall mounted dry erase boards and a TV/DVD combo			
Solano County Library (866) 572-7587	Rio Vista Branch 44 S 2nd St, Rio Vista Food and other light refreshments may be served, however alcoholic beverages are prohibited. Make arrangements for the use of library tables, chairs, microphones, projectors, easels, coffeemakers and other equipment in advance. Capacity: 30			
City of Suisun				
City of Suisun Recreation & Community Services 611 Village Drive Suisun City (707) 421-7200	The Nelson Center: the largest space is the Banquet Room, located adjacent to the Center's main entrance. The 4,000-square-foot room, which includes a large stage area, can accommodate 260 people for dining and up to 500 people for a general assembly. A service kitchen is attached to the Banquet Room and there is a private patio. The Center also offers 3,415 sq. ft. meeting space that car be divided into three meeting rooms with separate entrances off the main corridor.			
	The Senior Center offers two event rooms totaling 2,750 sq. ft. plus a kitchen for rent for events.			
Solano County Library (866) 572-7587	Suisun Branch 333 Sunset, Suite 280 Suisun City Food and other light refreshments may be served, however alcoholic beverages are prohibited. Plan for the use of library tables, chairs, microphones, projectors, easels, coffeemakers and other equipment in advance. Capacity: 119			
City of Vacaville				
City of Vacaville Community Services - Facilities & Parks 40 Eldridge Ave., Ste 11, Vacaville (707) 449-5654	Three Oaks Community Center: 1100 Alamo Drive, Vacaville, (707) 469-4024. Same-floor restrooms; Disabled-accessible; Large stage for theatrical groups, bands, etc.; includes tables, chairs and set-up Food Service: Call for Information, Audio/Visual: Sound System			

Conference Facilities (sampling)			
Name / Phone	Description		
	Meeting Rooms: Multiple configurations Capacity: 100		
	Ulatis Community Center: 1000 Ulatis Drive, Vacaville, (707) 469-4000, Fenced-in Patio Area; Same-floor restrooms; Disabled-accessible; Landscaped Garden available; Rental includes table chairs and set-up; Ample Parking; Food Service: Commercial kitchen; Ice machine; Audio/Visual: Sound System; Internet Meeting Rooms: Multiple configurations Capacity: 100+		
Courtyard Vacaville 120 Nut Tree Parkway, Vacaville (707) 449-3952	Audio/Visual in all meeting rooms: CD player; Film projector; LCD projector; Microphone; Overhead projector; TV; TV production service provider; Walkie talkie radios, Wireless & Wired Internet; Videoconferencing and Food Service: Catered inhouse		
	Executive Boardroom: 1,035 sq. ft. Capacity: 70 Theater style; 50 Classroom; 30 Conference; 26 U-style; 80 Reception/ Conf		
	Sierra Room: 623 sf. ft. Capacity: 40 Theater style; 20 Classroom; 20 Conference; 15 U-style; 30 Reception/ Conf		
	Tahoe Room: 623 sf. ft. Capacity: 40 Theater style; 20 Classroom; 20 Conference; 15 U-style; 30 Reception/ Conf		
	Napa Room: 458 sq. ft. Capacity: 20 Theater style; 15 Classroom; 12 Conference; 12 U-style; 20 Reception/ Conf		
City of Vallejo			
Greater Vallejo Recreation District 1499 N Camino Alto, Vallejo (707) 648-4630	Dan Foley Cultural Center: Kitchen, Refreshment Center, PA System, Set-up & take-down available per your request, fees will apply. Lake Room, Capacity 500 Banquet or 600 Theater Vista Room, Capacity 48 Arbor Room, Capacity 35 Pine Room, Capacity 20 Elm room, Capacity 15		
	Norman C. King South Vallejo Community Cente The center has an inviting lobby area and four meeting rooms. The largest room has a public address system, track lighting, and a large projectio screen. The warm-up kitchen includes two ovens with grill and stove top, three sinks, and a refrigerator. Capacity: 25 seating capacity to 192		

Conference Facilities (sampling)		
Name / Phone	Description	
	Vallejo Community Center: The center has a large auditorium with a spacious stage a foyer. The warm-up kitchen has a stove, refrigerator, double sinks, and an ice machine. Meeting rooms: 2 Capacity: ranging from 25 seating capacity to 350 banquet style	
Solano County Fairgrounds 900 Fairgrounds Dr, Vallejo (707) 551-2006	Expo Hall Audio/Visual: Overhead, floor and perimeter electrical outlets, Building-wide PA system, WiFi service, Full service food concessions & catering Capacity: 6' Round tables: 768; 8' Banquet Tables: 960; Theatre Style: 1,800; Trade Show 10' x 10' booths: 74	
	County Building Capacity: 6' Rounds: 480; 8' Banquet Tables: 280; Theater: 480; Tradeshow 10' x 10' booths: 35	
	McCormack Hall Capacity: 6' Rounds: 768; 8' Banquet Tables: 1,216; Theater Style: 1,936; Tradeshow: 10' x 10' booths 80	

Source: City of Benicia Parks & Community Services; Benicia Historical Museum; City of Dixon Fairgrounds; City of Fairfield Parks & Recreation; City of Rio Vista RV Alliance (ATOD) & Facilities Department; Solano County Library; City of Suisun Recreation & Community Services; City of Vacaville Community Services; Courtyard Vacaville; Greater Vallejo Recreation District; Solano County Fairgrounds, August 2016

Safety

Crime Rate				
Jurisdiction	Property Crime Rate per 1,000	Violent Crime Rate per 1,000		
City of Benicia	484	26		
City of Dixon	428	53		
City of Fairfield	3,873	519		
City of Rio Vista	116	38		
City of Suisun City	606	68		
City of Vacaville	2,587	268		
City of Vallejo	4,877	1,034		
County of Solano	390	102		
Source: FBI Uniform Crime Reporting; 2014 Data; July 2016				

Quality of Life

K-12 Education				
Public School District	Enrollment	Number of Schools		
Benicia Unified 350 E. K St., Benicia	4,927	8		
Dixon Unified 180 S. First St., Ste. 6, Dixon	3,406	7		
<u>Fairfield-Suisun Unified</u> 2490 Hilborn Rd., Fairfield	21,574	29		
River Delta Unified 445 Montezuma St., Rio Vista	2,299	12		
Solano County Office of Education 5100 Business Center Dr., Fairfield	482	4		
Solano County ROP 2460 Clay Bank Rd., Fairfield	n/a	1		
<u>Travis Unified</u> 2751 De Ronde Dr., Fairfield	5,503	10		
Vacaville Unified 401 Nut Tree Rd., Vacaville	12,459	16		
<u>Vallejo City Unified</u> 665 Walnut Ave., Vallejo	15,080	26		
Source: National Center for Education Statistics, 2015 Data; July 2016				

Climate						
City	January Low / High ¹	July Low/High¹	Annual Windspeed ²	Annual Precipitation ¹	Elevation ²	Relative Humidity ²
Benicia	36°F / 55°F	51°F / 89°F	14.38 mph	1.7 inches	39 feet	77.7%
Dixon	38°F / 54°F	57°F / 94°F	15.91 mph	1.67 inches	62 feet	78%
Fairfield	39°F / 55°F	58°F / 90°F	16.77 mph	2 inches	13 feet	76.77%
Rio Vista	39°F / 54°F	59°F / 92°F	15.07 mph	1.1 inches	20 feet	73.86%
Suisun City	39°F / 55°F	58°F / 90°F	15.66 mph	2.08 inches	7 feet	74.82%
Vacaville	39°F / 56°F	60°F / 96°F	16.99 mph	2.18 inches	174 feet	77.89%
Vallejo	36°F / 55°F	51°F / 89°F	16.06 mph	1.7 inches	69 feet	81.2%
Sources: (1) www.weather.com; (2) www.usa.com, July 2016						

Cost of Living

This index compares the relative cost of living in different locations. Using the United States as the base location (i.e. a value of 100), an index value of 120 means that the cost of living in that a community is 20 percent higher than in the base location; a value of 94 indicates a more affordable location.

Location	Cost of Living Index	
Benicia	168	
Dixon	131	
Fairfield	128	
Rio Vista	122	
Suisun City	118	
Vacaville	134	
Vallejo	116	

Source: Sperling's BestPlaces, August 2016

The total of all cost of living categories is weighted as follows: 30% housing, 15% groceries, 10% transportation, 6% utilities, 7% health care, and 32% miscellaneous (clothing, services, entertainment); state and local taxes are not included. July 2016

Housing Cost (Median Sales price)					
Starter (1-2 bedrooms)	Mid-level (3-4 bedrooms)	Executive (4+ bedrooms)			
\$277,000	\$360,000	\$411,111			
Source: <u>Trulia.com</u> , August 2016					

Rental Housing Cost (Median)		
Single Family Homes	Apartments / Townhomes	
\$1,635 (2-bedroom)	\$1,024 (1-bedroom)	
\$2,150 (3-bedroom)	\$1,285 (2-bedroom)	
\$2,300 (4-bedroom)	\$2,240 (3-bedroom)	
Source: <u>Trulia.com</u> , August 2016		

Location /	# of	
Distance	Beds	Services / Specialties / Other Information
Vacaville	132	 24-hour Emergency Department and STEMI Receiving Center; Level II Trauma Center Accredited Chest Pain Center with PCI Primary Stroke Center; Staff physicians, called hospitalists, supervise and coordinate hospital care while working closely with your primary care physician; Modern Maternity Unit with private birthing suites; Newborn Intensive Care Unit for premature and critically ill newborns; State-of-the-art Critical Care units; Comprehensive Diagnostic Imaging Services; Surgical Services; Cardiac Catheterization Lab; NorthBay Heart & Vascular Center; Cancer Center accredited by the American College of Surgeons
Fairfield	50	 24-hour Emergency Department and STEMI Receiving Center; Level II Trauma Center Accredited Chest Pain Center with PCI Primary Stroke Center; Staff physicians, called hospitalists, supervise and coordinate hospital care while working closely with your primary care physician; Modern Maternity Unit with private birthing suites; Newborn Intensive Care Unit for premature and critically ill newborns; State-of-the-art Critical Care units; Comprehensive Diagnostic Imaging Services; Surgical Services; Cardiac Catheterization Lab; NorthBay Heart & Vascular Center; Cancer Center accredited by the American College of Surgeons.
Vallejo	102	Diagnostic imagingFamily birth centerOncologyOrthopedics.
Vacaville	140	Emergency servicesUrgent care servicesPharmacy services
Fairfield	n/a	 Pharmacy services Adult medicine Advice nurse Chronic conditions/case management Administration Disability claims Health education.
	Vallejo Vacaville Fairfield	Vallejo 102 Vacaville 140

Theatre, Fine Arts and Museums				
Arts Benicia 991 Tyler Street, Benicia (707) 747-0131		The Downtown Theater 1035 Texas St. Fairfield (707) 940-0700		
Benicia Old Town Theater Group 140 West J Street (707) 746-1269		<u>Theater of Arts at Solano Community College</u> 4000 Suisun Valley Road, Fairfield (707) 864-7000		
Benicia Plein Art Gallery 307 First Street (707) 495-2940		Solano College Theatre 4000 Suisun Valley Road, Suisun City (707)864-7199		
Benicia Performing Arts Foundation 424 First Street, Benicia (707) 534-2277		<u>USA World Classics Event Center</u> 1525 Sonoma Boulevard Vallejo (707) 552-3400		
<u>Coal Shed Studios</u> 153 Waterfront Ave., Vallejo (707) 552-2293		Vacaville Performing Arts Theatre 1010 Ulatis Drive, Vacaville (707) 469-4013		
Downtown Theatre 1035 Texas St., Fairfield (707) 940-0700		<u>Vallejo Music Theatre</u> 3467 Sonoma Blvd # 10, Vallejo (707) 649-2787		
Empress Theatre 330 Virginia Street, Vallejo (707) 552-2400		Vallejo Naval & Historical Museum 734 Marin Street Vallejo (707) 643-0077		
Mare Island Historic Park Foundation 328 Seawind Drive Vallejo (707) 557-1538		<u>Vallejo Symphony</u> 714-A Marin Street, Vallejo (707) 643-4441		
Missouri Street Theatre 1125 Missouri St, Ste 1000, Fairfield (707) 422-1598				
Sports Venues and Organizations				
Professional Sports				
Golden State Warriors – NBA Basketball team		San Francisco 49ers – NFL Football team		
Oakland Athletics – MLB Baseball team		San Jose Sharks – Nh	HL Hockey team	
Oakland Raiders – NFL Football team	Oakland Raiders – NFL Football team		San Jose Earthquakes – MLS Soccer team	
San Francisco Giants – MLB Baseball team		Santa Cruz Warriors – NBA D-League team		
Local Recreational Sports		,		
City of Benicia Parks & Community Services 250 E L St, Benicia (707) 746-4285	 So Vo Ba Pio Te 	Sports oftball offball offball offball ckleball offball off	Youth Sports Basketball Volleyball Tennis Soccer Summer Sport Camps	
City of Dixon Parks & Recreation 600 East A St., Dixon (707) 678-7000	ExLaTeAdDr	Sports/Activities ercise to Music p Swim nnis Lessons lult Softball op-In Adult Co-Ed	Youth Sports Basketball Just4Kicks Soccer Tennis	

Culture / Sports / Recreation (sampling)		
City of Fairfield Parks & Recreation 1000 Webster Street, Fairfield (707) 428-7465	Adult Sports	Youth Sports Basketball T-Ball Dance Martial Arts Water Polo Soccer Tennis
City of Rio Vista Parks Department 1 Main St, Rio Vista (707) 374-6451 ext. 1116	Youth Educational Activities & Sports Arts & Crafts Swimming Lunch & Learn First Aid	Performing Arts Life Skills Glee Club Fishing Dance Cooking
City of Suisun Parks & Community Services 611 Village Drive, Suisun City (707) 421-7200	Adult, Senior & Youth Activities & Sports Instructional classes Field sports Basketball Softball	 Dance Line dancing Tai Chi Martial arts Preschool Seniors programs
City of Vacaville Parks & Recreation 40 Eldridge Avenue, Ste 13, Vacaville (707) 449-5658	Adults Sports Basketball Flag Football Softball Volleyball	Youth Sports Baseball Basketball Football Tiny Tots Volleyball
Greater Vallejo Recreation District 395 Amador St., Vallejo (707) 648-4600	Adults Sports Basketball Slow Pitch Softball	Youth Sports Soccer Volleyball Cheerleading Basketball Flag Football Tennis T-Ball Baseball
Recreational Facilities and Opportunities	Description	
City of Benicia Parks & Community Services (707) 746-4285	3 Parks; Aquatics; Community Center; Senior Center; Marina; Clock Tower; City Gym; Boat launch	
City of Dixon Parks & Recreation (707) 678-7000	6 Parks; Aquatics Center; Senior Center; Dog park	
City of Fairfield Parks & Recreation (707) 428-7465	4 Parks; Aquatics Center; Adult Rec. Center; Community Center; Neighborhood Centers; Sports Center, Nature Park & Education Center	
City of Rio Vista Parks Department (707) 374-6451 ext. 1116	7 Parks; Baseball fields; Skate P Soccer fields	ark; Basketball courts; Pool;

Culture / Sports / Recreation (sampling)		
City of Suisun Parks & Community Services (707) 421-7200	9 Parks; Community Center; Baseball fields; Senior Center; Marina; Boat Launch; Sports Complex	
City of Vacaville Parks & Recreation (707) 449-5658	28 Parks; Soccer fields; Baseball fields; Softball fields; Pool; Community Center; Senior Center; Aquatics Center	
Greater Vallejo Recreation District (707) 648-4600	35 Parks; Soccer fields; Volleyball courts; Basketball courts; Softball fields; Pool; Community Centers; Softball fields; Soccer fields	

Source: Google search; Coal Shed Studios; Downtown Theatre; Empress Theatre; Mare Island Historic Park Foundation; Missouri Street Theatre; USA World Classics Event Center; Vacaville Performing Arts Theatre; Vallejo Music Theatre; Vallejo Naval & Historical Museum; Vallejo Symphony; Golden State Warriors; Oakland Athletics; Oakland Raiders; San Francisco 49ers; San Francisco Giants; San Jose Sharks; San Jose Earthquakes; Santa Cruz Warriors; City of Benicia Parks & Community Services; City of Dixon Parks & Recreation; City of Fairfield Parks & Recreation; City of Rio Vista Parks Department; City of Suisun Parks & Community Services; City of Vacaville Parks & Recreation; Greater Vallejo Recreation District, August 2016