# Job description: CEO at FinTech Australia

#### **About FinTech Australia**

FinTech Australia is a national not-for-profit organisation with a vision to make Australia the number one market for FinTech in Asia.

Founded in October 2015, our membership base comprises over 50 startups, venture capital funds, hubs and accelerators across Australia that specialise in FinTech. We have seven committee members based in Sydney, Melbourne, Perth and Brisbane.

Our key objectives are to support the Australian FinTech community, build awareness and trust in FinTech startups and to advocate for better policy on behalf of our members.

#### About the role

Fintech Australia requires a CEO who will provide the leadership to make the organisation's vision a success. The individual will drive all day-to-day operational and long-term strategic activities.

Specifically you will be responsible for:

- Growing the FinTech Australia community, through startups, partners, sponsors and other stakeholders
- Working closely with the Committee to establish core goals, objectives and KPIs
- Establishing satellite teams and partners around the execution of key initiatives
- Building a network of business, investor, university and Government partners here and abroad to support development and growth of the community
- Share initiatives and plans with the broader FinTech startup community
- Community engagement through events, research collaborations, member resources and online platforms
- Government relations and public policy
- Corporate stakeholder relations and fundraising to raise sufficient funds to support and manage the organisation
- Public relations, including public speaking, digital media, advocating and representing the FinTech community

This is an exciting time to be joining FinTech Australia as CEO. You will be at the forefront of developments in a rapidly growing and evolving industry and establishing a long term strategy for the organisation.

#### Location

The role of CEO may be based anywhere within Australia, however, regular interstate travel will be required for committee meetings, meetings with government, corporate and community stakeholders and events.

### Salary

This is a paid role with a salary that is commensurate with experience. Flexible terms may also be negotiated.

### Experience / knowledge / skills required

- Management, financial and strategic experience
- · Excellent interpersonal and communication skills
- Good understanding of policy and government relations
- Fundraising through corporate sponsorship
- Public speaking
- Genuine passion for the FinTech sector
- Have worked in or closely with one or more startups

## **Application**

To apply for this position, please email [hello@fintechaustralia.org.au] including:

- A copy of your CV and link to your LinkedIn page
- A brief summary of why you are the best person for this role
- Your current location